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PAGES 10 & 11



EDMONTON

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Wednesday, February 20, 2013



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OIL LOSE LATE

Los Angeles Kings' Dustin Penner deflects the puck as Edmonton Oilers goalie Nikolai Khabibulin readies to make the save during first-period action in Edmonton on Tuesday. The Oilers gave up two goals late in the third period to lose to the Kings 3-1. For more on the game, visit metronews.ca. JASON FRANSON/THE CANADIAN PRESS

Province's books go from bad to worse

Wage freeze, job cuts. Tories forecasting budget deficit as high as \$4 billion

The Alberta government's bottom line continues to bleed red ink, and the province is planning job cuts and a wage freeze for civil-service managers to try to stem the flow.

Tory Finance Minister Doug Horner announced plans Tuesday for a three-year management salary freeze.

It is set to begin April 1 and is expected to save taxpayers \$54 million.

The government is also reducing the number of public-sector managers by 10 per cent, or about 480 positions, over that same time period, he said.

Quoted

"Alberta is dealing with rapidly falling resource revenues and it means we're making some tough decisions."

Finance Minister Doug Horner

"Alberta is continuing to face serious challenges to our bottom line," Horner said, as he released the province's third-quarter fiscal update.

Horner said that in the first nine months of the 2012-13 fiscal year, resource revenue was \$2.4 billion lower than expected.

Alberta is now forecasting a deficit of between \$3.5 and \$4 billion — at least four times what was originally predicted in the last budget.

Horner said lower re-

source-revenue expectations have been partially offset by \$600 million in savings across ministries.

The management cuts were not enough for the Opposition Wildrose party.

Leader Danielle Smith suggested that middle-management ranks need to be thinned by half.

"It seems to me with what they're putting forward here that this is window dressing," she said.

"The budget that was put forward last year is totally unravelling. We knew it did not contain projections that were remotely achievable."

The Liberals concurred. "It's like putting your finger in the dike and hoping the problem goes away," said Liberal member Kent Hehr.

THE CANADIAN PRESS

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Inquiry. Private centre operators deny donors jumped health line

Two operators of a private Calgary health centre concede they tried to end-run the booking procedures at a publicly funded cancer-screening clinic, but not to get their patients pushed to the front of the line.

Dr. Doug Caine and business operator Leah Tschritter-Pawluck testified Tuesday that management was so shoddy at Calgary's Colon Cancer Screening Centre they felt they had to pull strings just to get their patients entered into the database.

"We had a problem and we were trying to find a better way to get (our patients) to be seen efficiently and be put into the system," Caine, the lead physician at the private Helios Wellness Centre, told the public inquiry into queue-jumping.

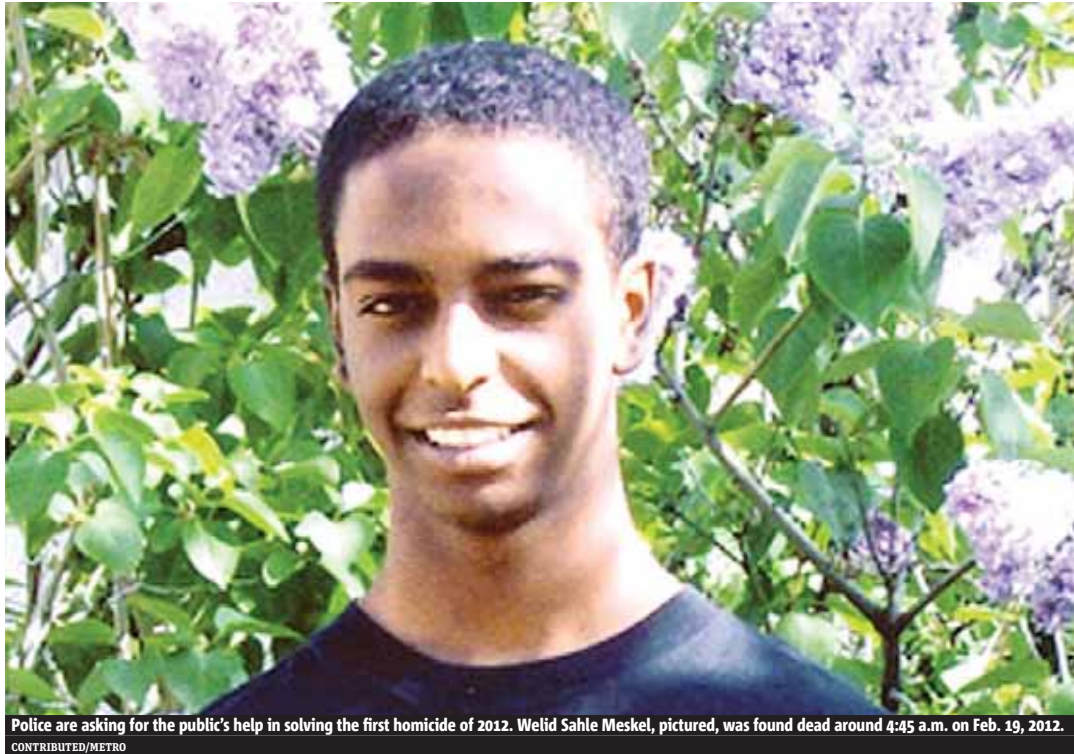
"We had tried every other mode of communication," added Tschritter-Pawluck.

The two were called to testify after the inquiry heard testimony last month that Dr. Ron Bridges, a high-ranking University of Calgary academic and physician, and Darlene Pontifex, the office manager at the Colon Cancer Centre, were allegedly co-opting the resources of the publicly funded facility to fast-track Helios patients.

Last month, Calgary gastroenterologist Dr. Jon Love told the inquiry he visited Helios in 2010 and Caine told him Helios was set up to reward deep-pocket donors to the University of Calgary.

On Tuesday, Caine testified he did not recall saying that to Love, but noted that Helios itself — a non-profit organization — was a big contributor to the University of Calgary.

THE CANADIAN PRESS



Police are asking for the public's help in solving the first homicide of 2012. Welid Sahle Meskel, pictured, was found dead around 4:45 a.m. on Feb. 19, 2012.

CONTRIBUTED/METRO

One year later, no leads in Meskel murder case

Welid Sahle Meskel, 22. After a year, police have hit a dead end and are appealing to the public for help in solving the case

ANNALISE KLINGBEIL
annalise.klingbeil@metronews.ca

One year after Welid Sahle Meskel was found dead in a residential area in Edmonton, police say the search for the 22-year-old's killer has hit a roadblock.

"We've got a puzzle that's missing pieces. We need some help," said Staff Sgt. David

Christoffel of the EPS Homicide Section at police headquarters Tuesday morning.

With no "definitive" suspects, police asked for the public's help on the one-year anniversary of Edmonton's first homicide of 2012.

"We have hit somewhat of a roadblock," Christoffel said. "A year later we have yet to charge anybody for this."

Meskel was found dead in an alley around 134 Avenue and 101 Street around 4:45 a.m. on February 19, 2012.

The young man was last seen at a family function that ended before midnight, Christoffel said, noting Meskel could have been murdered "much earlier" than the time his body was discovered.

Meskel was found shot a few blocks from his home and police believe the incident was not random.

"We think that Welid knew his killers," Christoffel said.

Christoffel said Meskel was known to police "in a minor way" but refused to comment further on what Meskel's record with police was for and if police believe the murder was drug or gang related.

Christoffel also wouldn't comment on if Meskel was employed and whether he was shot more than once.

"We're here to bring some closure to the family and get the people that are responsible for this off the street before it happens to somebody else," Christoffel said.

Welid Meskel

- Meskel's mother, father and sister continue to mourn the 22-year-old's death. "We plead with anyone with information to please contact the Edmonton Police Service," said the Meskel family in a statement.

- Anyone with information can contact the Edmonton Police Service at 780-423-4567 or anonymously through Crime Stoppers at 1-800-222-8477.

1 NEWS

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Productivity. Report tracks city staffing growth

City administration is looking for ways to improve productivity, after an auditor's report expressed worries that the growing number of employees will eventually overwhelm the city budget.

A report presented to city council's audit committee on Tuesday says the number of employees on city payrolls has grown at double the rate of population growth over the past five years.

Coun. Kim Krushell said she is glad the city is taking a closer look at the issue, but added that much of that employment growth has come from new recreation centres, LRT lines and other services.

"You have to staff the recreation centre. Just like hospitals, you can build the hospital, but if you don't staff it, it doesn't mean a lot," Krushell said.

The report also concludes that while most city departments can track their productivity, not all of them have the same measures.

City treasurer Lorna Rosen said the report is an eye-opener and city staff are looking to gather more data so that regular productivity reports are brought before council.

"We don't always keep the data to track that we are moving in the right direction," she said. **RYAN TUMILTY/METRO**



Most city departments have good measures to track employee productivity, an auditor's report says, but other departments are wanting. CONTRIBUTED

Service to the public

Firefighters feted with Jubilee Medals

Members of Edmonton's fire department were recognized on Tuesday for their service on and off the job.

Local MP Laurie Hawn gave Diamond Jubilee Medals to 25 members of the department. The medals are being handed out as part of celebrations marking the 60 years of Queen Elizabeth's reign.

"This type of recognition reinforces Edmonton Fire Rescue's reputation as one of the most respected departments in North America," Fire Chief Ken Block said in a statement.

METRO

Courageous acts

Mounties commended for bravery

Three RCMP officers stationed in Alberta were cited for their courage with bravery commendations on Tuesday.

Const. Deanna Hagen was commended for helping a 13-year-old girl to escape dangerous water in Florida in 2009.

Staff Sgt. James McLaren was recognized for risking his life to help save a suicidal man in Nunavut in 2009.

And Const. Jeff Mulroy was honoured for stopping a man intent on ending his own life near Vegreville in 2008. **METRO**



Airport backers Aaron Soos, left, and Robert Gilgen don't believe a recent Capital Region Board decision to block rezoning of land in Parkland County will shelve their plans to build a new airport there. **METRO FILE**

Airport proposal faces rough ride

Capital Region Board decision. Attempt to rezone land defeated, but airport backers vow to keep trying

RYAN TUMILTY
ryan.tumilty@metronews.ca

A planned airport on the edge of Edmonton has run into some turbulence before it has even got off the ground.

While the proponents of the project are optimistic, a proposal voted down last week by the Capital Region Board could be a major setback.

Using its effective veto on board decisions, Edmonton stopped a bid to rezone land in Parkland County to expand the Acheson industrial park. While the airport's proponents haven't applied for rezoning, their land is in the same area.

Parkland County Mayor Rod Shaigec said the airport would face a lot of hurdles with other regulatory agencies, but the Capital Region Board decision is not a good sign.

"Even if that was granted, the lands they have identified are currently zoned agricultural, so it wouldn't proceed," Shaigec said.

Robert Gilgen, president

Airport closure

- Robert Gilgen and his partners want their proposed Parkland Airport to replace the City Centre Airport, which has shuttered one runway and will close the second at a future date.
- The Parkland Airport would start with one 5,000-foot runway and the possibility of a second, 8,000-foot runway in the future.

of the company behind the new airport plan, said he

and his partners expected Parkland County's proposal would be defeated. He said while it might have made getting approval for the new airport easier, they are not giving up.

"It was generally expected that this would not be approved," he said. "We will now work with it."

Edmonton city councillor Ed Gibbons said the city voted against the proposal because the city is already at its boundaries and needs room for growth.

"We have got to have enough land for growth for 30 to 50 years," he said. "Where do we grow when it gets to our boundaries?"



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Paul Guerette, general manager of Part of the Family Pet Memorial Centre, stands in the company's greeting card room packed with cards for any pet-related occasion. ANNALISE KLINGBEIL/METRO

Funerals for the four-legged family members

Pets. 1 hamster, 4 horses, 11 dogs and 10 cats cremated in business' first three months of operation

ANNALISE KLINGBEIL

annalise.klingbeil@metronews.ca

In the chapel, a television screen displays a slideshow of a beloved family member.

Nearby, a visitation room allows mourners to spend time with the deceased before they are transported to a crematorium.

There is also an extensive selection of urns that range in style and size and can hold the remains of a bird, hamster, reptile, cat, dog or even a 1,600-pound horse.

From the visitation room to the chapel, the Part of the Family Pet Memorial Centre

mirrors any other funeral home. Except, it's for pets.

"People just love their pets," said Paul Guerette, a licensed funeral director and general manager of the centre.

"Nowadays people are starting to spend more and more on their pets as well."

The pet funeral home opened in mid-November and Guerette said the centre has held its first memorial service.

The 30-minute-long service was for a pet dog and included a eulogy and a photo slideshow.

In addition to the service, the memorial centre has overseen the cremation of one hamster, four horses, 11 dogs and 10 cats.

Guerette said like all of the business' customers, the deceased hamster's owner "just wanted to do it right."

"He didn't want to just dispose of it. He wanted it cremated. He actually bought a little urn and placed the cremated remains inside."

Pet funeral home

While Guerette has seen a lot of tears in his 28 years as a funeral director, he said people tend to really grieve losing their pets.

- The memorial centre uses two crematoria located outside the city and sells an extensive selection of pet urns and commemorative pet cremation jewelry.
- A resource centre sells books explaining pet deaths to children, and sympathy cards for animals from goldfish and parakeets to horses.
- A pet cemetery is scheduled to open this spring in the hamlet of New Sarepta, 23 km east of Leduc.



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Kitchen Project. A recipe for strong community



On the last Friday of every month, families gather at a kitchen in One World One Centre to learn how to cook. CONTRIBUTED

Once a month, Teresa Ebbert and Paula Jaramillo teach people how to cook.

While participants chop onions or peel potatoes, they also share stories and interact with one another.

"It's important for our agency ... that we have a different way to connect with families," said Jaramillo, a social worker with ABC Head Start, an Edmonton support program for low-income families. "This gets them more engaged."

In September Jaramillo and site supervisor Ebbert launched what they've dubbed The Kitchen Project — a chance for parents from a range of backgrounds to learn how to cook.

Ebbert and Jaramillo prepare a menu in advance and on the last Friday of every month, they teach at a kitchen in One World One Centre.

In addition to learning how to make chili, tuna casserole and fajitas, participants converse with other parents, share their struggles and realize they're not alone.

"It's much more than food security. It has become a social opportunity for those families," Ebbert said.

Participants leave the two-hour class with new cooking skills and a meal they can heat up and serve their families.

"The families love coming. They keep coming.... Hopefully it will continue," Jaramillo said. ANNALISE KLINGBEIL/METRO

Judge's ruling

Those challenging impaired driving charges still can't drive

An Alberta judge has ruled three people who lost their driver's licences under a new impaired-driving law will not get them back pending the outcome of their constitutional challenge.

Chief Justice Neil Witsman of Court of Queen's Bench ruled that returning their licences would mean many more people would likely apply to get their licences back.

"The balance of convenience does not favour the granting of a stay," Witsman wrote in his decision.

"To grant a stay at this point would effectively determine the issue, finally, for the applicant and potentially for a great many other Albertans whose driver's licences are currently suspended."

Lawyers for three people charged under the law filed a constitutional challenge in November, arguing the legislation presumes guilt and violates people's rights.

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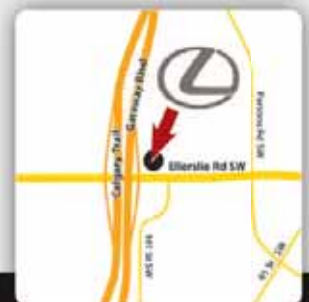


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Pistorius says he mistook his girlfriend for intruder

Premeditated murder charge. Prosecutors say the evidence proves the killing was no accident

Oscar Pistorius wept Tuesday as his defence lawyer read the athlete's account of how he shot his girlfriend to death on Valentine's Day, claiming he had mistaken her for an intruder.

Prosecutors, however, told a packed courtroom that the double-amputee mercilessly killed 29-year-old Reeva Steenkamp as she cowered inside a locked bathroom.

Pistorius told the Pretoria Magistrate's Court at a bail hearing he felt vulnerable in the presence of an intruder inside the bathroom because he did not have his prosthetic legs on, and fired into the door.

In a major point of contention, prosecutor Gerrie Nel said Pistorius took the time to put on his prostheses, walked seven metres from the bed to the enclosed toilet inside his bathroom and only then opened fire. Three of the four bullets fired into the door hit Steenkamp, Nel said.

Pistorius said in his sworn



The chief magistrate ruled that Pistorius must face the harshest bail requirements. MASI LOSI, PRETORIA NEWS/THE ASSOCIATED PRESS

statement that after opening fire, he realized Steenkamp was not in his bed.

"It filled me with horror and fear," Pistorius said.

The 26-year-old Olympian said he put on his prosthetic

legs and tried to kick down the door before finally bashing it in with a cricket bat. Inside, he said he found Steenkamp. He said he lifted her bloodied body and tried to carry her downstairs to seek help.

Nel said the athlete opened fire after the couple engaged in a shouting match and she fled to the bathroom.

"She couldn't go anywhere," Nel said. "It must have been horrific." THE ASSOCIATED PRESS

Gas explosion lights up entire Kansas City block

A gas explosion that sparked a massive, block-engulfing blaze in an upscale Kansas City shopping district injured 14 people, a city official said Tuesday evening, adding that it is believed that an accident involving a utility contractor may have caused the blast.

City Manager Troy Schulte said he had not heard of any fatalities.

Earlier, Kansas City police had said the blast was caused by a car crashing into a gas main just after 6 p.m. Fire officials said later they were not aware of a crash being involved in the blast.

Police Sgt. Tony Sanders said the manager of JJ's restaurant, which was destroyed in the explosion, was unable to account for three people, but it was unclear whether they were caught in the blaze or had left earlier.

The University of Kansas Hospital was treating five people injured in the blast, said spokesman Bob Hallinan. He said one person was in critical condition, two were in serious condition and two others were expected to be released. He said all the



In this image taken from video from KCTV, firefighters battle a massive fire at Country Club Plaza in Kansas City, Mo., on Tuesday. KCTV/THE ASSOCIATED PRESS

injuries were traumatic, such as broken bones, rather than burns or smoke inhalation.

Kerry O'Connor, a spokeswoman for St. Luke's Hospital, which is near the scene of the fire, said several patients were sent to the hospital. She said they hadn't yet been assessed but appeared "to be critical."

The smell of gas remained very strong near the area long after the explosion.

Jim Ligon, a bartender

who has worked at JJ's restaurant for five years, wasn't working Tuesday night but said he started getting texts and calls from co-workers minutes after the explosion.

He said the incident happened during the peak of weekday happy hour, when there is typically anywhere from 15 to 45 people in the bar area as well as three to five tables of diners at the restaurant.

THE ASSOCIATED PRESS

Toxic milk? Health scare engulfs the Balkans after official posts test results

Reports that milk in the Balkans has been contaminated with a cancer-causing toxin have triggered a major health scare, with authorities appealing for calm on Tuesday, before official tests are done.

Most health officials in the region are insisting that the milk is safe and that aflatoxins are not harmful in small amounts. But a warning by a regional official has fuelled doubts about the official line, suspicions fed by the region's widespread corruption and the cosy ties between politicians and industry.

Senior Serbian agriculture official Goran Jescic claimed on his personal website that out of 35 tested milk samples in Serbia, 29 had higher levels of aflatoxins than allowed. He published a list of various brands of milk with high levels, saying the government was keeping them secret.

"If you ask me whether to buy milk, the answer is no," Jescic, the official in charge of Serbia's breadbasket region of Vojvodina, told a media conference. "I can't say why the state was hiding (the sample results); the state is to blame for this."



One dose of aflatoxin or two? DARKO VOJNOVIC/THE ASSOCIATED PRESS

A low dose of aflatoxin, linked to mildewed cattle feed, is not considered harmful, but high doses are linked to cancer. The Balkans experienced an extremely dry summer last year, which affected crops and provided conditions for the poisonous mould to grow, mostly in corn used as animal feed.

Serbia's National Consumers Association said that 17 kinds of milk had been tested. In 13, the toxin levels pushed but did not exceed the upper limits. THE ASSOCIATED PRESS

Brantford, Ont.

StatsCan worker trashes hotel room

Broken furniture. Stained carpets. Ink-smeared bed sheets. Damaged wallpaper.

Newly released documents show one census taker's wild party left Statistics Canada with a hefty bill for her trashed hotel room.

Eight enumerators rolled into Brantford, Ont., in July 2011 and checked into the Hampton Inn.

One room was trashed. The total bill came to nearly \$6,000. Statistics Canada settled for \$4,000.

The unnamed census-taker said she felt bad and would have cleaned up with "Pledge and a vacuum" if she hadn't been in such a rush. THE CANADIAN PRESS

Theft in Brussels

\$50-million gems gone in 5 minutes

Eight masked gunmen forced their way through the security fence at Brussels' international airport and snatched some \$50 million worth of diamonds from a plane in five minutes without firing a shot.

The gang dressed like policemen and used black vehicles with flashing blue lights in their raid late Monday, said Anja Bijnsens from the local prosecutor's office. THE ASSOCIATED PRESS

Global warming

Expect less snow. Also more: Experts

Scant snowfall but huge blizzards — 10 U.S. climate scientists say that's the new world we live in thanks to global warming.

A warmer climate is likely to decrease the overall amount of snow each year and shrink the snow season, they explain. But when it is cold enough for a snowstorm to hit, the slightly warmer air can carry more moisture, producing potentially historic blizzards.

THE ASSOCIATED PRESS

Climate change

Tory carbon policy a mess: Report

The Conservative decision to go with complex, sector-by-sector regulation of emissions while provinces experiment with market-driven policies, such as cap-and-trade systems and carbon taxes makes for a confusing and possibly expensive patchwork, said a report released Tuesday by the International Institute for Sustainable Development. THE CANADIAN PRESS

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Canada
Innovates

Part 1

When it comes to innovation, newspapers don't just write about it, they are pioneers of it. News organizations were among the first to embrace social media as the face of news changed, and new apps for smartphones are proving the dynamic nature of 21st-century newspapers.

In terms of traditional print, Metro has broken free of the mould used by many other newspapers. Our story selection and presentation are unique in the Canadian media landscape.

Today we've profiled the state of Canadian innovation and where the seeds of ideas are being sown. Governments are stepping up with increased innovation investment and the private sector is poised to jump on the opportunities — Canada is ripe for the next wave of social, cultural and technological innovation.

On Day 2 we look back at Canada's innovative past and show you today's Canadians who are making a difference. On Day 3 we look at some of Canada's failures — and a surprise guest tells us what we need to do to charge to the forefront of innovation.

Metro's contribution to this innovation comes in the way we'll tell the stories — we're putting design and information on a collision course. Whether these ideas embody the innovative spirit is something we'll leave up to you. Check them out, then email us at readers@metronews.ca or tweet @MetroNewsCanada.

Answering the call.

Government, investors & academics are serious about leading us out of innovation's backwoods



STEPHEN
BALDWIN
stephen.baldwin@metronews.ca

In the mid-1800s, a Canadian scientist sought to honour his deaf mother and wife through understanding the science of hearing.

By 1874 he was splitting time between his Brantford, Ont., home and a Boston laboratory, gaining a reputation as one of the most intelligent and inventive scientists in the Western hemisphere. It was in Boston, though, where he would develop the vital relationships — and funding — required to produce the technology that would change the way billions of people communicated.

Most of us wouldn't have known the name Alexander Graham Bell had it not been for American businessmen Gardiner Hubbard and Tom Sanders.

Aside from being Bell's father-in-law, Hubbard, along with Sanders, provided the resources required for experimental prototypes.

Nearly 150 years later, inspired Canadian scientists, engineers and entrepreneurs continue to head south to have their dreams realized.

A 2010 report by the Conference Board of Canada gave our country a D grade for its innovation efforts and a ranking of 14 out of 17 developed countries (below Austria and Denmark). They defined innovation as "the ability to turn knowledge into new and improved goods and services."

The report found Canada lagging in several key innovation indicators, including patents produced per capita,

export market share of electronics and pharmaceuticals, and technology manufacturing.

Later that year, the government assembled an expert panel from the academic and corporate worlds to solve the innovation gap. The result was a report entitled Innovation Canada: A Call to Action, a review of innovation over the past 30 years that provided a framework for repositioning Canada's economy.

"The budget last year, which was only maybe six months after the report, enacted a whole host of initiatives that were recommended in the report," says Tom Jenkins, the panel's chair.

Quoted



"I think overall we are still lagging in innovation. As a score, we're certainly not at the top. The Conference Board, the Institute for Competitiveness and Prosperity — they all show that we can do better, and historically we have done better."

Tom Jenkins is the executive chairman and chief strategy officer of Waterloo-based software company OpenText, serves on boards for a variety of software companies, is a member of several national academic councils and the chair of the Canadian Digital Media Council.

Among Jenkins's several distinguished titles is executive chairman and chief strategy officer of Waterloo, Ont.-based software company OpenText.

According to him, two significant barriers to innovation are the bureaucratic red tape keeping entrepreneurs from tax credits, and turning the government, one of the market's largest buyers, into a customer.

Progress has been made on the former through simplification of the Scientific Research and Experimental Development tax-incentive program (known as SHRED).

The latter has been considered through the Canadian Innovation Commercialization Program (CICP), which awards

government contracts to the most innovative firms. For Jenkins, these are steps in the right direction, but more needs to be done by the public sector to drive competition.

"In our research we found that customers, demanding customers, in a competitive environment are the No. 1 driver of innovation," he said. "The private sector has this built-in conveyor belt that forces it to innovate, and if it's not innovating fast enough or big enough, then that's where government, which has a different agenda, needs to sort of weigh in and encourage."

Jenkins notes four key components of an innovation ecosystem:

Talent

Canada's schools continue to perform well on a global stage, but now it's a matter of cultivating this wealth of intelligence and creativity.

Toronto has seen the formation of university-based innovation centres like Ryerson's Digital Media Zone (DMZ), alongside innovation-focused post-grad programs.

The same can be said for the University of Calgary's Haskayne School of Business and the University of British Columbia's Sauder School of Business.

Capital

Today's entrepreneurs look to government grants and loans in the public sector and large, daring investment companies



Ironically, Alexander Graham Bell, arguably this country's greatest innovator, had on to create the BlackBerry found that things have gotten a little better for bright

Suzie's path
of innovation

Suzie could be your average Canadian. She is intelligent, creative and motivated. She doesn't mind her job, but is constantly day-dreaming about building something she can call her own. Suzie has ideas, but she's the only one who knows them. She has plans, but doesn't know how to carry them out.

The entrepreneurial road can be daunting, but if Suzie can follow five steps, she could end up with exactly what she's been dreaming about. **STEPHEN BALDWIN/METRO**



Conception

A great idea can come in an "a-ha!" moment or through weeks of brainstorming. Ideas come in all shapes and sizes and can be original or improvements to current concepts or products. Who hasn't thought, "That would be so much better if..."? Thoughts will be swirling and questions will arise: What purpose it will serve? How will we execute it? Is there a market? Just don't spend too much time coming up with the company name.



Collaboration

Ideas begin to take shape when people with a common interest or goal work together. Everyone's got a unique perspective, and incorporating everyone's input on a product or service can be painstaking — but necessary — as the idea percolates. Breakthroughs are the result of hours of tedious work. Having someone to help carry the burden and responsibility can allow you to get where you need to be faster and more effectively. For those who can't find their entrepreneurial soul mate, meet-ups and forums can help.

AND INNOVATIVE LAND



to leave Canada to pursue the inventions he envisioned. His successors who went people with bright ideas. PHOTO ILLUSTRATION BY DAVID VAN DYKE

(angel investors and venture-capital funds) in the private sector. Examples of the latter include VA Angels (Alberta), Version One Ventures (B.C.), First Angel Network (Nova Scotia), Extreme Venture Partners (Toronto), Sask Works Venture Fund and the Manitoba Knights.

Infrastructure

Innovation hubs called incubators and accelerators continue to pop up throughout the country, often in collaboration with universities. They have helped companies in Waterloo like OpenText and BlackBerry thrive.

"It's where you get to perform the contact sport," Jenkins says. "In those centres, there are accountants, bankers, people who can access mentors. That's absolutely essential."

Customers

A concentrated customer base is essential to the growth of a company, but the Internet has made it such that this is no longer a geographical requirement. A Canadian startup can come up with a product that caters specifically to Icelanders.

In January, Stephen Harper announced a \$400-million investment in venture capital.

It's a big step for a government that has been criticized both at home and abroad for living in the past, and with the infrastructure in place, it's now on the private sector, and the next generation of entrepreneurs, to take advantage.

Regardless of the outcome, Canadians can find comfort in the axiom that tolerance breeds innovation. But in this game, according to Jenkins, getting too comfortable can mean falling behind.

"It's the nature of innovation that you cannot rest on your laurels. Because innovation by its nature is constantly changing and constantly challenging countries or companies to keep up. This is not a snapshot, it's a treadmill."

Startups

Canadian innovation: A cautionary tale



TAKARA SMALL
takara.small@metronews.ca

Canada's track record for supporting innovation is good — but it could be better, experts say.

More available capital, resource support and a dash of bravado might be what it takes to push our creative envelope to the max.

Small-business consultant Mark Evans believes the investment community looks at the big-ticket items at the expense of overlooking niche innovation.

"There are not enough sources of seed capital, and a lot has to do with the investment mentality that prevails with big investors who are more conservative. We're happy giving money to companies that want to dig holes in the ground (minerals, etc.), but it's a different game when it comes to other investments," said Evans, a former business journalist, turned consultant, with past credits in the Financial Post and the Globe & Mail.

Small businesses in Canada is a big deal. They account for 98 per cent of our ongoing businesses — and many of them started up to fill a niche or provide a service with an innovative idea or approach. They are the drivers of innovation.

"It's important that people (especially the youth of tomorrow) begin thinking like entrepreneurs," says Lesley Wilmot, director of marketing and communication at the Canadian Youth



Small businesses aren't small potatoes in Canada. They account for 98 per cent of ongoing businesses in the country. But are today's youth thinking like entrepreneurs? PHOTOS.COM

Business Association.

"We need them for our economy to continue to grow."

Wilmot's organization was established by the government in 1996 and provides youth between 18 and 39 with much-needed startup capital and access to mentors, who offer business advice, guidance and collaboration.

The government and private sector are stepping up with more credit and support for innovative small businesses across the country.

The final step, according to Evans, is believing we're

innovators. Canada has long been an innovative nation, but we tend to shy from the limelight.

"Canadians are too modest and humble for their own good compared to U.S., who are always ready to declare themselves as the best or No. 1," said Evans.

More online

Canadian innovation has given the world so much, but do you know how much? Try our quiz on Canadian inventions at <http://metronews.ca/inventionquiz>



Funding and incubation

Venture capitalism and angel investors are emerging as popular avenues for funding. These investors are willing to bet big on great ideas, often for a piece of the company or its profits. Small business can also look to available grants and loans offered by each level of government. Incubators and accelerators provide new businesses with the resources and mentoring needed to grow. Both often provide funding, but their real value is in helping you develop your idea in a collaborative setting.



Experimentation

This varies depending on the idea or application. Web startups will launch a beta version of their site, while others require a more tactile approach (e.g., testing/demonstration in the targeted industry, trade shows/showcases, etc.). This stage allows kinks to be smoothed, and in some cases forces you to start from scratch.



Marketing

This step is often overlooked, but it's as important as the others. You've put together something fresh and innovative, but no one knows about it, so no one cares. Researching and seeking out those people who can influence the success of your innovation is critical. The way you present your business will say a lot about what you do and how you do it. Done right, you can allow the innovation to speak for itself.

Great-West to buy Ireland's top life insurance provider

EU economic recovery. Winnipeg-based firm strikes deal with Irish government to privatize bailed-out company

Great-West Lifeco Inc. will buy Irish Life Group for \$1.75 billion from the Government of Ireland, which acquired the financial services company last summer as part of a bailout of its former parent.

Irish Life provides life insurance, pension management and investment services to more than one million customers — including about 800,000 individual policy holders.

It also manages assets worth the equivalent of \$50 billion and employs about 2,200 people — almost all in Ireland.

"The acquisition of Irish Life is transformational for our companies in Ireland," Great-West president and CEO Allen Loney said Tuesday.

He said Great-West will be-

Quoted

"Certainly, the Irish economic situation and fiscal situation ... (has) improved out of all recognition in the last 18 months or so."

Great-West president and CEO Allen Loney

come Ireland's leading provider of life insurance, pension and investment services with the single transaction.

The Winnipeg-based company began its pursuit of Irish Life when an auction process was launched in September 2011, but withdrew in November of that year due to the European sovereign debt and banking crisis.

Speaking from Dublin in a phone interview, Loney said that negotiations resumed about two-and-a-half months ago in November 2012, after the economy began to show signs of improvement.

THE CANADIAN PRESS



Great-West Lifeco world headquarters is pictured in Winnipeg on Tuesday. The company will acquire Irish Life Group for \$1.75 billion through an agreement with the Government of Ireland. JOHN WOODS/THE CANADIAN PRESS

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Java vulnerability

Hackers breach Apple's office Macs

Apple says a small number of Mac computers at its offices were infected by malicious software, in an attack similar to the one Facebook acknowledged last week.

In both cases, computers were infected through software downloaded from a developers' site. The attacks took advantage of flaws in the Java plug-in for browsers; the U.S. Department of Homeland Security has recommended disabling the plug-in.

THE ASSOCIATED PRESS

Market Minute

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KILLIN' IT WITH COSMIC TIMING



JUST SAYIN'
Paul Sullivan
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just-saying

Most astronauts explore space, the final frontier.

Chris Hadfield plays space, the Borscht Belt.

Hadfield is the first Canadian commander of the International

Space Station, and, unlike previous, more conventional Canadian astronauts, Cmdr. Hadfield is knocking them dead.

It's as if he was on his way to Vegas and instead of taking I-95, he took the second star to the right and went straight on until morning.

Since climbing aboard the ISS just before Christmas, he has: Chatted with Captain Kirk, that other enterprising Canadian; composed a song and sung it with Ed Robertson of the Barenaked Ladies; sent valentines from space ("My heart glows like the Northern Lights ..."); participated in Ask Me Anything on Reddit; taken hundreds of vacation snaps (Here's one of Victoria from 350 kilometres up, and I think this one is Dublin by day ...); and tweeted compulsively to his 360,000 followers on Twitter.

High-flying showman

Here on the ground, we're not used to entertaining astronauts. Astronauts are tucked in and trim. They say things such as "roger, wilco," not "Wow, I can feel the warmth of the Irish all the way up here. Go raibh maith agaibh!," which is what he tweeted after posting his high-flying photo of Dublin.

Back here on the ground, we're not used to entertaining astronauts. Astronauts are tucked in and trim. They say things such as "roger, wilco," not "Wow, I can feel the warmth of the Irish all the way up here. Go raibh maith agaibh!," which is what he tweeted after posting his high-flying photo of Dublin.

Hard to tell what he'll do for an encore, but you can bet his global audience will demand it. Maybe he'll be held over, like that other Canadian astronomical stalwart, Cirque du soleil.

It's also hard to tell what this virtuoso tour de force is doing for space exploration or the Canadian Space

Agency, but more than one commentator has pointed out it will be harder to close it down by any government that doesn't have a death wish. Like the RCMP Musical Ride and the Snowbirds, you can't shut Chris Hadfield down any more than you can shut him up.

As I write, he's just finished demonstrating how to make a sandwich in a weightless state. (Peanut butter and honey on a space tortilla that's virtually indestructible. Yum.)

Of course, Hadfield's Orbiting Space Shenanigans aren't universally popular. Some people think he's trivializing space exploration and research. We spent how much to send Bozo into orbit? What about serious issues such as global warming? And, if you're a conspiracy theorist: What's he really doing up there?

Still, anyone with 360,000 followers must be doing something right. I think I've added 36 followers across the same time span. Of course, I can't tell you how to make a PB and honey sandwich in total weightlessness. I can, however, recommend crunchiness over smooth, a tip that's worth its weightlessness in gold.



There's cosmic gold in them thar hills: "Tá Éire fíorálainn! Land of green hills and dark beer. With capital Dublin glowing in the Irish night," @Cmdr_Hadfield tweeted Monday with this photo of the city taken from the ISS. **TWITTER**

Go-go Golden-i gadget



GOLDEN-I/REX FEATURES

Inspector's gadget

Headset lets police look through walls

This head-mounted computer promises to give police officers and other emergency services Robocop-like abilities. The Golden-i unit is operated by voice commands and head movements and allows the wearer to access vital information without using their hands. The device also offers the ability to see through walls thanks to infrared technology. **METRO**



Golden-i's infrared vision: Developers say their gadget allows officers to record situations for later analysis and view live video feeds from other Golden-i devices. **GOLDEN-I/REX FEATURES**

In stores this year

You too can spy with a Golden-i

Made by U.S.-based Kopin Corporation and U.K. firm Ikanos Consulting, Golden-i was showcased at the Consumer Electronics Show in Las Vegas last month, although "no pricing has been announced yet," a spokesperson told Metro. The Golden-i professional kit is expected to be released by the summer, while a consumer version is set for later in the year. **METRO**

Golden-i's powers

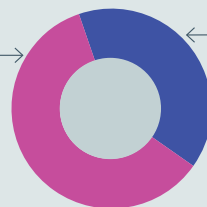
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We should boycott Tim Hortons. And by we I mean everyone but me so I don't have to wait in line. #Yeg #CanadianProblems #First-WorldProblems

@WendyRivV:
The entire J.H Picard basketball team came to say hi to my dad at the hospital! Go Pumas! Go Dad! #yeg

@camakaaze:
That's right folks, E henday is all

80 now, no matter how much you give me the finger. #yegtrafic #brotruckoilpig

@kinger113113:
I remember this one time it was #cold outside and then I remember i live in #yeg and i sucked it up. #goodtimes

@adubs84:
Do people actually spend \$600 for a single ticket at Rexall?! Is this a joke?! #yymm #yeg



Musician Carly Rae Jepsen — seen here performing during the Believe Tour in Los Angeles in October — received five Juno nominations on Tuesday, including album of the year. THE CANADIAN PRESS

Call me Juno: Carly Rae Jepsen tops nominee list

Award contenders.

Justin Bieber, Johnny Reid, Leonard Cohen and Deadmau5 also recognized

Looks like the Juno Awards knew Carly Rae Jepsen's

number.

The singer from British Columbia — whose monster single Call Me Maybe took the world by storm in 2012 — landed a leading five nominations on Tuesday, prompting a flood of kudos and even spontaneous singing from fellow nominees gathered at a media conference.

"It's catchy. It's in my

blood," Maestro Fresh Wes, a nominee for rap recording of the year, said as he burst into the chorus of Call Me Maybe in a red-carpet interview.

At the Junos, Jepsen will vie for the fan choice award, single of the year, album of the year, artist of the year and pop album of the year.

THE CANADIAN PRESS

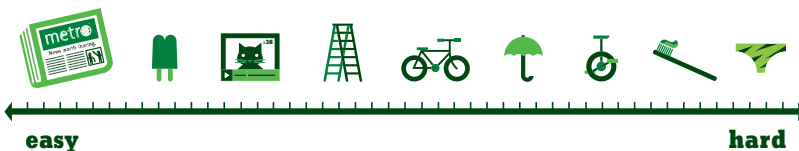
Alberta nominees

- **Nickleback.** Up for a JUNO Fan's Choice Award.
- **Makeshift Innocence.** Reggae Album of the Year.
- **Jan Lisjecki.** Classical Album of the Year: large ensemble or soloist(s).
- **Kreesha Turner.** R & B/Soul Recording of the Year.
- **Corb Lund.** Roots & Traditional Album of the Year: Solo.

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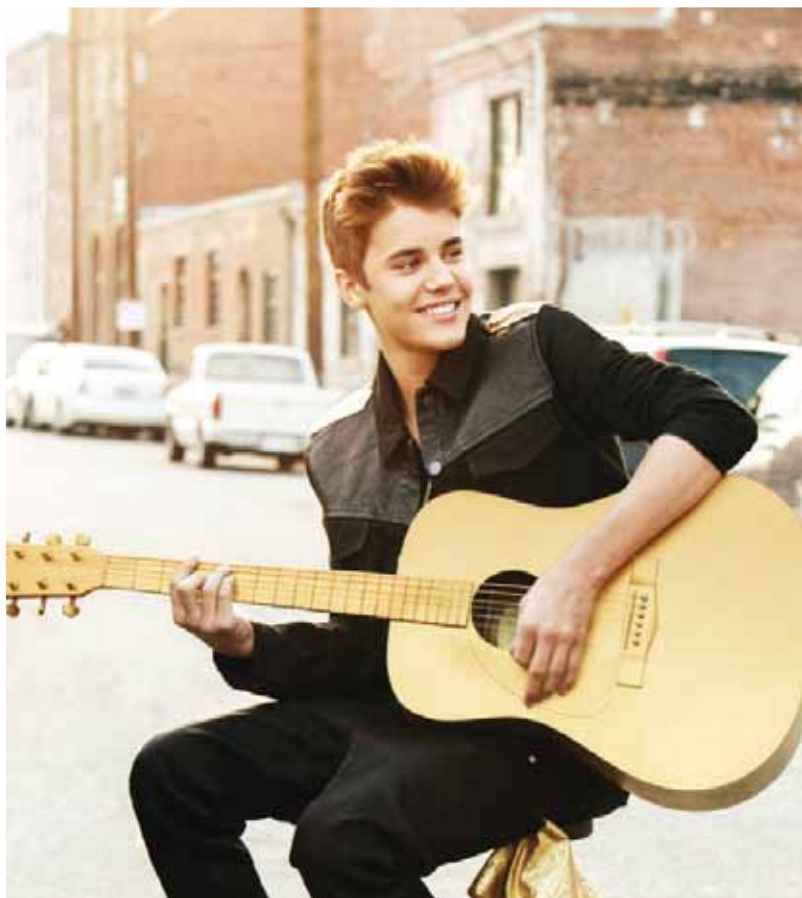
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2 SCENE



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2. Upload your photos by visiting www.clubmetro.com/Justin
3. Remember to share the love! Collect votes from your friends to increase your chances of landing the grand prize!

metro

PIZZA 73

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metro

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metronews.ca
Wednesday, February 20, 2013

METRO DISH

OUR TAKE ON THE WORLD OF CELEBRITIES

The word



Renee Zellweger
ALL PHOTOS GETTY IMAGES

Zellweger not afraid of some PDA

Renee Zellweger is enjoying her relationship with guitarist Doyle Bramhall, and she's not afraid to show it.

The pair was spotted making out on the beach during their current Hawaiian vacation, according to E! News.

"They have been really cute together," a source says. "They've been openly kissing and cuddling. He even has his guitar on vacation with him and was playing it for her while they waited for their rental car."

Paltrow has lost her passion for acting, source says

Gwyneth Paltrow just isn't feeling it anymore when it comes to her acting career, according to Us Weekly. "She's lost her passion for movies," a source says.

"She won't quit acting. Her plan is to do one, maybe two supporting parts a year."

So what else will Paltrow do to fill her time? The source says she will mainly focus on her lifestyle website, Goop, with an aim to emulate another blonde star: Jessica Simpson. "She admires Jessica's empire," the source says. "She wants to make a killing." **METRO WORLD NEWS**



Charlize Theron

Star-studded first birthday party

Charlize Theron's one-year-old son, Jackson, is already making headlines for his A-list birthday party, according to E! News.

"Sandra Bullock was one of the first guests to arrive with her son Louis," a source says of the fete held Sunday at Theron's Hollywood Hills home. "As they walked into the party, they bumped into Chelsea Handler who had also just arrived in a limousine. They all walked in together and headed for the backyard where children's music was playing and kids were running around."

Twitter



@kerrywashington

Had SO much fun @Disneyland tonight :) And uhm, to the lovely guy who asked if I was "Kerry Washington" I apologize 4 not being honest!



@IamDonCheadle

Sorry tweeples, my phone flipped out and sent a mass invite to Words with Friends. I really don't have the bandwidth. :(



@samantharonson

Just got asked, by a homeless woman, if I had speed- so obviously I'm feeling young, edgy and skinny.



@SteveCarell

Watched "Jurassic Park" with my son this weekend. We are thinking about getting a pet Velociraptor. Maybe a rescue.

Tee up with the greats at the World Golf Hall of Fame

Exclusive club. Take a break from duffing and dream of what it would be like to swing like Jack Nicklaus and Arnold Palmer



BRIAN KENDALL
canadiangolftraveller.com

President Dwight D. Eisenhower's golf shoes. Sam Snead's lunch box. Canadian legend Marlene Stewart Streit's first hole-in-one trophy. These are among the thousands of artifacts displayed at the World Golf Hall of Fame, the centerpiece of Florida's World Golf Village, a combination resort and theme park located between Jacksonville and St. Augustine.

As in every corner of the golf-obsessed Sunshine State, the northeast has targeted golf travellers, who account for one-third of the rounds played annually.

More than 50 public-play courses are found in a 153-kilometre stretch of prime beachfront marketers have tagged Florida's First Coast, since it was the first region settled by Europeans and offers the first beaches most vacationers see as they motor into the state.

Many visitors to the World Golf Hall of Fame stay on site at the refurbished 300-room Renaissance World Golf Village Resort, then set out to explore the village's shops, restaurants and the World Golf Hall of Fame, an entertaining mix of conventional museum-style exhibits and cutting-edge video presentations.

The brainchild of former PGA Tour commissioner Deane Beman, the hall is designed to reflect both golf's past and the spirit of the game.



Try your hand at the King and Bear course, courtesy of Jack Nicklaus and Arnold Palmer. COURTESY WORLD GOLF HALL OF FAME

The 18 peaks of the roof of Boston architect E. Verner Johnson's glass-and-steel shrine represent the 18 holes in a round of golf. And the front curve of the building is meant to symbolize the arc of a golf swing.

A barrage of archival films unroll on screens large and small throughout the hall.

In the Bob Hope Theatre, Arnold Palmer, Jack Nicklaus and other immortals appear in a video highlighting the comedian's famous passion for the game.

Also rolling in a never-ending loop is film of astronaut Alan Shepard's six-iron shot during the 1971 Apollo 14 mission, the swing that made golf the first inter-



The Slammer and Squire is also part of the World Golf Village.

planetary sport.

Interactive exhibits include a putting green where visitors can try their luck with old-style wood-shafted

putters and gutta percha balls.

Another highlight is the Trophy Room at the top of the Hall of Fame Tower,

Golf in the land of greats

Right on the World Golf Village property are the two excellent golf courses. Opened in 1998, the 6,939-yard Slammer and Squire course snakes tightly through wetlands before widening and wrapping around the hall. The layout was designed by Bobby Weed with input from Sam Snead (the Slammer) and Gene Sarazen (the Squire). Palmer and Nicklaus, in their only design collaboration, built the King and Bear course, a 7,279-yard beast opened in 2000. Palmer (the King) handled the layout's original routing, which Nicklaus (the Bear) then refined.

which holds the World Cup, the President's Cup and many more of golf's most famous baubles.

But the spiritual heart of the museum is Shell Hall, where handcrafted bronze relief plaques of each of the 141 honoured members line the Wall of Fame like ancient sarcophagi.

Even more fascinating — and intimately revealing — is the Member Locker Room, featuring more than 2,000 artifacts and memorabilia from the hall's members in lockers dedicated to telling their individual stories.

Found here are Nicklaus's favourite fly fishing rod, Babe Zaharias's harmonica, one of the two Purple Hearts won by Lloyd Mangrum in the Second World War, and the 1970 and 1972 World Team jacket worn by Marlene Stewart Streit, the winner of every major title in women's amateur golf, who in 2004 became Canada's first — and still only — inductee to the hall.

Found almost in the shadow of the hall is the PGA Tour Golf Academy, the only teaching facility that carries the PGA Tour name.

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City slickers: try Ag on for size

Don't fancy yourself a farmer? No matter — the agriculture industry is in need of specializations from engineering to biotechnology

HANSEN
WONG
TalentEgg.ca

No matter what your major is or what your interests are, there's likely a career for you in agriculture. And if you've never considered working in the agriculture industry — or you still think working in agriculture means toiling in the sun — read on.

Right now, the industry is in need of specializations ranging from biotechnology to law to graphic design.

If you're like me, a city dweller who spends more time indoors than outdoors, you may question how the agriculture industry would suit you.

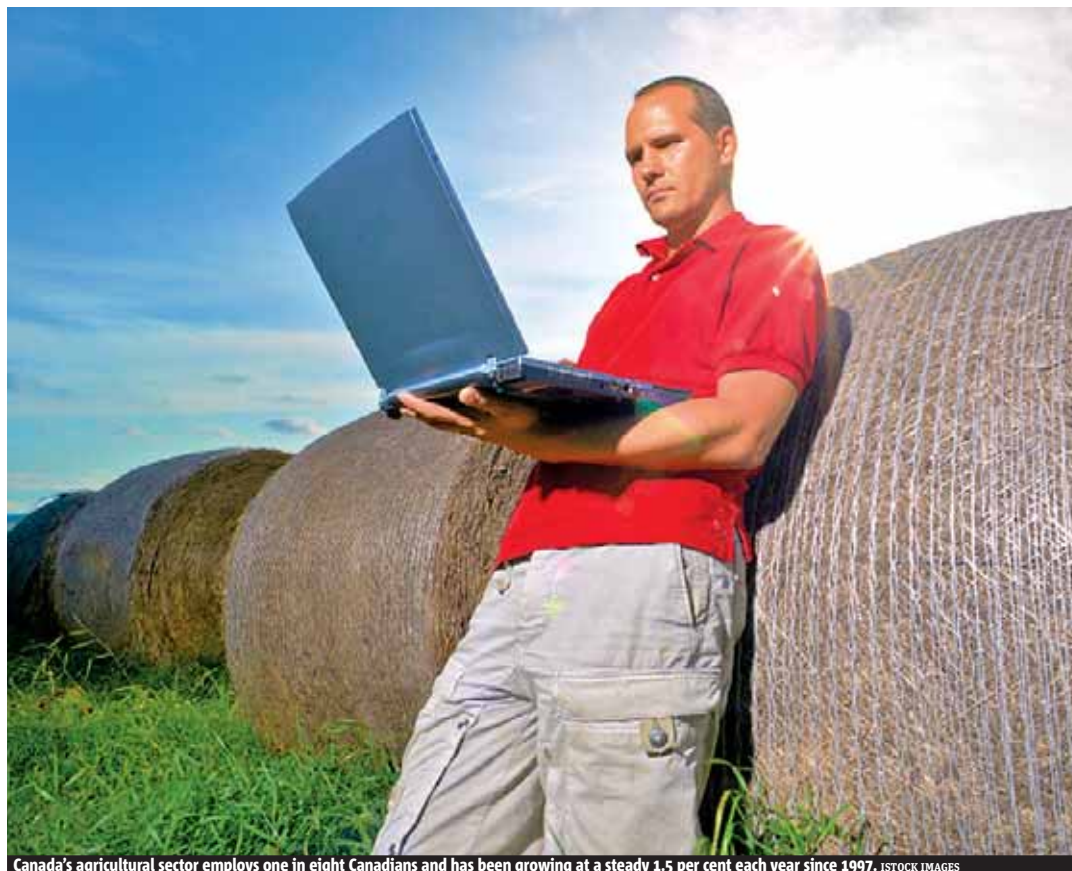
But working in the agriculture industry can be incredibly satisfying, the opportunities are endless, and it's one of the more stable industries out there — after all, we all have to eat.

Why choose agriculture?

Agriculture is an industry that often gets overlooked for the more sought after industries, such as oil and gas and the financial sector.

But most agricultural companies offer a laid-back atmosphere, which is a great transition from student life. In no other industry would I get to drive a tractor in a suit or get VIP seats to a chuckwagon race or act as Brock Lesnar's photographer for a day (yep, he's a farm boy!)

Of course, your experience will be different from mine, depending on your field and the company you work for. But at the end of the day, you can go



Canada's agricultural sector employs one in eight Canadians and has been growing at a steady 1.5 per cent each year since 1997. ISTOCK IMAGES

home knowing you helped put food on millions of tables and had fun while doing so.

What jobs are available?

A recent report by the University of Guelph found that there's more than three jobs per agricultural graduate in Ontario. In the Prairies, the industry has never been stronger.

Because of the size of the industry, there are opportunities within almost every field. Engineers are needed for the development of industrial equipment, from GPS farming technology (known as preci-

sion farming) to 30-ton tractors, while computer scientists are needed in areas such as data processing and data storage.

And, of course, every company has the usual cast of business support staff, ranging from marketing to finance to accounting specialists.

I work as an online marketing specialist for Rocky Mountain Equipment, an agriculture equipment dealer group. While my expertise lies in SEO, SEM, PPC and a few other fancy acronyms, other marketers in my company have specializations

ranging from event planning to client relations, graphic design and public relations.

I work closely with our web developers, who specialize in developing web content for agriculture companies and have clients throughout North America.

The web developers I work with are passionate about deploying new and innovative digital trends in their projects. Although the agriculture industry isn't on the bleeding edge of technology, it's quickly gaining momentum.

Then there are the ad-

vertising agencies. AdFarm and Woodruff Sweitzer are full-service advertising agencies that cater only to agricultural clients. AdFarm has offices across the Prairies, with teams of graphic designers and account executives at each office.

While ancient agricultural risk management was satisfied by reading a farmer's almanac, modern risk management takes into account everything from biological processes to crop prices to international markets. It's an advanced field that requires

intuitive individuals who can adapt to an industry where conditions change as rapidly as the weather.

And for the science majors, there are the agricultural sciences. If you're not sure what to do with your B.Sc., consider that the agriculture industry employs biochemists, entomologists, geneticists and biotechnologists, just to name a few career paths.

And still, there are countless opportunities I have yet to touch on, including engineering positions for John Deere (which spends \$2 million a day on R&D), to loan officer and financial analyst positions for TD Canada Trust's Agriculture Services or Scotiabank's Agricultural Banking divisions. Chances are, no matter what your passions are, there's a career for you in agriculture.

What about job security?

The easy answer to this question is that we all need to eat. But to take this a step further, Canada's agricultural sector is likely Canada's most stable industry. It accounts for 8.1 per cent of Canada's GDP, employs one in eight Canadians, and the industry has grown a steady 1.5 per cent each year since 1997.

Have I convinced you yet?

Jobs in the agriculture industry are scattered and sometimes even hard to find, so you'll need to know where to find them. Agricultural career fairs are fairly common, especially if you live in the Prairies.

While your university or college may not have a focus on agriculture, their career centre will still have contacts in the industry. And talentegg.ca has a dedicated focus on the agriculture industry with career guides and new job postings regularly.

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The agriculture industry offers career opportunities to those who have specialized skill sets. ISTOCK IMAGES

How to succeed in the agriculture business

First steps. To kick start your career in this industry, you'll need a desirable skill set, a willingness to learn and a great attitude

HANSEN WONG
TalentEgg.ca

There are two kinds of wheat varieties: durum and non-durum. The wheat you consume is durum, while livestock feed uses non-durum wheat. Since wheat is the Prairies' main agricultural export, every farmer knows the difference between durum and non-durum wheat.

But here's the thing: to succeed in the agricultural industry, you don't need to know this. You'll learn about the industry on the job but all you need to start off is a desirable skill set, a willingness to learn and a great attitude.

While the same could be said of any job in any industry, the agriculture industry is unique in that there

Making an impression

Your first impression is the most important and once people have an idea of who you are, it's exponentially harder to change their minds.

- The impact your attitude can have on your career is something you shouldn't underestimate.

are certain areas that need strengthening. From my experience, these areas include logistics and marketing.

As a marketer, the route I took involved specializing in online marketing. Countless SEO firms are springing up and targeting agriculture companies because of the gap in this specialization. A company that is able to internalize online marketing costs would see better returns on their investment in online advertising — and this was my niche upon entering the agriculture industry.

Secondly, you'll need to be able to learn and learn fast. To

show your manager — or anyone else who has a say over your career path — that you're serious about a career in agriculture, you'll need to invest in educating yourself on the company's product.

And this doesn't have to be boring. You can read online articles, watch YouTube videos, read Fertilizer International (if that's your product) or read buyer's guides for farm machinery. But don't play FarmVille — that really won't help.

Don't forget to offer up a great attitude and work ethic. Although this point may seem obvious, it's also imperative. Even in my short career, I've seen people idling through their obligatory eight hours.

Agriculture is a seasonal industry so you'll experience weeks that are slower than others. But even then, make sure you remain productive by working on long-term projects or preparing yourself for the upcoming season.


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Student Voice

Have a plan, but be ready to embrace change

Aisalyn Templin
Graduate, Political Science
University of Toronto
TalentEgg.ca

After attending three different universities and switching programs three times, I finally landed in political science at the University of Toronto.

It was an unlikely decision, considering my path began with public relations in a media studies program at Humber. I quickly realized this was not the right fit for me and instead pursued studies in an arts and business program at the University of Waterloo.

After a year and a half, I landed my first co-op job at the University of Toronto in a student centre. I loved coming to work every day, even if I missed having classmates at school. This co-op position turned into a full-time job for three years.

When I did go back to finish my degree, I transferred to U of T, which was my new home. Going back to school full-time was a huge challenge — I had gotten used to a student lifestyle, but with a salary and no homework.

When I did go back to class I wasn't sure where it would lead me. Like many of my friends, I decided to apply for a post-graduate program at a college in Toronto.

It turns out life had another plan in mind for me. Three weeks after my classes ended I saw a posting for the job I have today. Knowing my path has been



Aisalyn Templin. HANDOUT

full of twists and turns I decided to go for it.

My philosophy of having a plan but embracing change paid off, and I love what I'm doing now.

Looking back, I resent years of "career planning" that began in grade 10. What happened to being flexible? What about the fact that many of the careers most of us will pursue don't even exist yet? My job wasn't even created until seven months ago.

What I'm doing now
I'm working jointly with Alumni Relations and Student Life at the University of Toronto.

My advice for employers
Don't be afraid to invest in young people. My employer took a chance on me when I was only 19, and it paid off for both of us. Young people often bring a level of enthusiasm and fresh perspective that can be a welcome addition to any workplace.

My advice for students and recent grads
Embrace change! Planning out your whole life at the age of 19 is overrated.

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KELLY
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You want a raise so badly that you've decided you'll threaten to quit if your negotiations don't net you a fatter paycheck.

Bad idea, says Alan Kearns, founder of CareerJoy, a national career coaching company in Toronto.

"Don't threaten your boss because 98 times out of 100, it won't work," Kearns says. "Nobody likes to be put in a corner."

Instead, play it cool. Be measured, rational, calm, even a bit calculating, and consider these eight tips from Kearns to help you barter your way to a pay hike:

Know where you are

Sounds obvious, but many don't. How much money do you really earn? Does that figure include bonuses, benefits, car allowances, vacations? Look at everything that has a dollar value and add it up.

Think about why you want to negotiate

The great web of work

- Career Bear is Canada's premier source for people who want a new career but aren't sure where to start.
- Visitors to the website can browse careers by industry, salary, outlook or alphabetical listing and find job profiles, quick career facts and training programs near them.

Do you really want more money or more time off? Perhaps you'd like to downsize your responsibilities or want a different position in the company. Now is the time to look at other rewards such as requesting an office with a window or company-paid parking. Negotiating an increase is a great time to discuss your responsibilities within the company, where you've been and where you see yourself going.

Know your market value

Check job ads and industry associations. Put together a mini business plan, perhaps in your mind only, as to what salary range your position typically nets.

Consider why your boss would give you an increase, then consider why he or she wouldn't

Prepare rebuttals to overcome these potential obstacles.

Practise your pitch



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Great actors usually rehearse, and this is no different. Pay attention to your tone of voice and get your choice of words down. Remember, it's not so much what you're asking, it's how you present your request. Rehearse in front of a mirror first and then ask a trusted friend or relative to provide feedback.

Pick the right time

Some people are fired up first thing in the morning, while others don't come alive until after noon. Know when your boss is most available and likely in a receptive state of mind — then book your appointment.

Bring out the hardware

To remind your boss of your accomplishments, don't forget to supply documentation about your achievements over the last year. That means emails, data, and yes, even trophies (or mentions of), if applicable.

Get a commitment

If your boss doesn't immediately agree to a raise, you need to know what happens next.

- Does he or she need to confer with someone else? Who makes the final decision? And try to get a timeline around the next step.

Saved by the bot: At school via screen

Eye robot. New technology may be a means to ensure that no child is left behind

In an elementary school hallway, a teacher takes her second-graders to the library, leading a single-file line of kids that's perfectly ordinary until you get to

a sleek white robot with a video screen showing the face of a smiling, chubby-cheeked boy.

Devon Carrow's life-threatening allergies don't allow him to go to school. But the four-foot-tall robot with a wireless-video hookup gives him the school experience remotely, allowing him to participate in class, stroll through the hallways, hang out at recess and even take to the auditorium

stage when there's a show.

What's most remarkable is how unremarkable this gee-whiz technology is viewed by his classmates. In a class of seven-year-olds raised on video games, avatars and remote-controlled toys, they don't see a robot. They just see Devon.

Just before class one recent day, a girl leaned toward the robot to tell Devon the joke making the rounds at Winches-

ter Elementary School in West Seneca, N.Y. — Why did the boy eat his homework? The teacher told him it was a piece of cake. That Devon isn't actually there is barely acknowledged.

"In the classroom, the kids are like, 'Devon, come over, we're doing Legos. Show us your Legos,'" says Dawn Voelker, Devon's teacher. "I wondered how the little kids would take to him, thinking they'd be

amazed," adds Kathleen Brachmann, the school's principal. "But I think kids are so tech-savvy now that they accept it more than we do."

Even Devon doesn't quite get what all the fuss is about. Steering the four-wheeled robot through school and spinning around to see his classmates is just another mouse-and-keyboard challenge. "It's so cool because it's like playing a game

on the computer," says the boy with a mop of curly brown hair. "It's like your objective is to just survive."

For a year now, Devon has attended school using VGo, a robot shaped a little like a chess pawn and best known for its appearance in a Verizon television ad showing the kind of technology possible using the company's wireless network.

THE ASSOCIATED PRESS



ISTOCKPHOTO/THINKSTOCK

CREATE A SWEETER FUTURE

CUPCAKE DAY TO RAISE FUNDS FOR HUMANE SOCIETIES AND SPCAS

Animal lovers, bakers and confectionary connoisseurs across the country are invited to bake cupcakes and raise funds for Canada's inaugural national fundraising program for SPCAs and humane societies.

National Cupcake Day, Monday, Feb. 25, is organized by the British Columbia Society for the Prevention of Cruelty to Animals (BC SPCA) and the Ontario Society for the Prevention of Cruelty to Animals (OSPCA) with many participating organizations across the country.

"We are encouraging people to register online at nationalcupcakeday.ca and then to bake and offer cupcakes by donation on Feb. 25, with all proceeds going to support their favourite participating SPCA or humane society," says Rosemary Conder, chief development officer of the BC SPCA. "Supporters can host National Cupcake Day parties in their homes, bake cupcakes to take to school or the office or



This mother and her pups were found in distress, but thanks to SPCA intervention and donor support all the dogs are now fully recovered and have been adopted into loving homes.

offer them by donation in the community. It's an easy and fun way to make a life-saving difference in the lives of animals who desperately need our help."

"We hope animal lovers will encourage their family and friends to donate online and to support their efforts by attending local National Cupcake Day parties, collecting donations or hosting events of their own," says Marc Ralsky, director, community and donor development for the OSPCA. "Everyone loves cupcakes, and they taste even sweeter when you know

it's for a good cause."

The event originated in Australia, developed by creative and passionate fundraisers at the RSPCA in New South Wales.

"The event there currently raises \$1 million annually Down Under," Conder says.

"And our RSPCA colleagues have been generously sharing their resources to make it a reality in Canada."

Once registered online, participants are mailed a National Cupcake Day host kit, which includes a poster, sticker, balloons



CONTRIBUTED PHOTOS

and fundraising guide, making it easy for those who want to participate and help animals in need. Even if you are fashionably late joining in on the fun, you are welcome to continue fundraising or hosting an event after Feb. 25.

"This event is a team effort and every donation and cupcake counts," Ralsky says. "We would like to thank all participants and our generous sponsors Petsecure, Reynolds and BMO. Together we will be helping create a healthier and happier future for animals."

To us, every animal is family.



We're proud to support the SPCA.

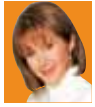
Animals are the face of TELUS and are at the heart of our giving. Over the years, we've committed millions to support animal welfare organizations across Canada, including \$120,000 last year alone to help the SPCA with its vital work. We'll continue to give where we live to ensure all Canadian critters, great and small, are treated with the respect and love they deserve.

telus.com/community

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 **TELUS**
the future is friendly®

Super food quinoa made easy in corn, bell pepper & spinach salad



ROSE REISMAN
for more, visit
rosereisman.com

Quinoa is a "super" food — low glycemic, with an abundance of nutrients. Containing eight

Ingredients

- 1 cup quinoa
- 2 cups vegetable stock
- 1 1/2 cups canned corn kernels, drained
- 1 tsp vegetable oil
- 1 cup diced onion
- 1/2 cup diced red bell pepper
- 2 tsp crushed fresh garlic
- 1/2 tsp ground cumin
- 1 tsp seeded minced jalapeño pepper
- 4 cups chopped fresh spinach
- 1 tbsp water
- 1/3 cup chopped green onion
- 1/3 cup chopped cilantro
- 1/3 cup crumbled light feta cheese
- 2 tbsp olive oil
- 2 tbsp lemon juice

essential amino acids, it's the only grain that's considered a complete protein, making this recipe a vegetarian's delight.

1. Bring quinoa and stock to boil. Cover and simmer 15 mins., just until stock is absorbed and quinoa tender. Remove from heat and place in serving bowl.

2. Spray non-stick skillet with cooking oil and place over medium heat. Sauté corn approximately 8 mins., just until browned, stirring. Set aside.

3. Spray skillet with cooking oil, add vegetable oil and place over medium heat. Add diced onion, bell pepper, garlic, cumin and jalapeño pepper and sauté until onion begins to brown, about 5 mins. Add spinach and water. Cook until spinach wilts, 2 mins.

4. Remove from heat. Stir in green onion, cilantro, cheese, olive oil, lemon juice and sautéed corn. Add mix to quinoa and combine. **ROSE REISMAN'S COMPLETE LIGHT KITCHEN (WHITECAP BOOKS)**

Quinoa with Charred Corn, Bell Pepper & Spinach Salad



This recipe serves four. LORELLA ZANETTI, FROM ROSE REISMAN'S COMPLETE LIGHT KITCHEN (WHITECAP BOOKS)

Drink of the Week

Stoli Kokopolitan

This sweet treat not only looks great but it tastes delicious, too. With its cranberry juice and chocolate vodka, it's quite the combo!

- 2 parts Chocolate Kokonut Stoli vodka
- 3/4 parts pomegranate juice or cranberry juice
- 1/2 part fresh lime juice
- 1/4-1/2 parts simple syrup

Combine the vodka, pomegranate or cranberry juice, fresh lime juice and simple syrup. Shake over ice and serve.

METRO WORLD NEWS



Get the kids involved in making a customized Pitazza

Making your own version of your favourite take-out meals at home means you can control the amount of sodium and fat your family is consuming — without compromising on flavour.

If you stock your freezer with whole-wheat pita and your pantry with healthy

pasta sauce, you will always have the base for a perfect Pitazza at a moment's notice.

To add protein to your Pitazza without the extra sodium, roast a whole chicken. Remove the meat and store in your fridge. Freeze the bones for when

you have spare time to make your own, low-sodium chicken broth.

You can also top with your other favourite pizza toppings for a customized version of the Pitazza.

1. Preheat oven to 400 F (205 C).

2. On large baking sheet arrange pita bread. Spread 1/4 cup (50 ml) Healthy Choice Garlic and Fine Herb tomato sauce evenly on each pita half.

3. Top with 1/4 cup (50 ml) each: peppers, mushroom and 2 tbsp (25 ml) red onion. Evenly sprinkle crumbled feta cheese.

4. Bake for about 12 minutes or until the pita crust is golden.

NEWS CANADA/FACEBOOK.COM/HEALTHYCHOICECANADA

Ingredients

- 1/2 cup (125 ml) Healthy Choice Garlic and Fine Herb pasta sauce
- 1 90 g whole wheat pita, split in half to make 2 circles
- 1/2 cup (125 ml) finely sliced peppers (red, orange and/or yellow)
- 1/2 cup (125 ml) sliced mushrooms
- 1/4 cup (50 ml) minced red onion
- 2 tbsp low-fat feta cheese crumbled or your favourite low-fat cheese

Snack. Almond-Herb Dip



This guilt-free dip is the perfect partner for fresh vegetables like baby carrots, cherry tomatoes and zucchini slices. Using low-fat yogurt and crunchy roasted almonds, you can customize your own herb combination.

salt and pepper in a bowl. Serve with fresh vegetables.

NEWS CANADA/ ALMONDBOARD.COM

Ingredients

- 2 cups (500 ml) plain, low-fat yogurt
- 1, 10-12-inch square of cheesecloth and 1 large rubber band
- 1/2 cup (125 ml) slivered almonds, roasted
- 5 tbsp (75 ml) chopped fresh herbs (any combination of parsley, dill, chives, chervil, basil and tarragon)
- 1 green onion, trimmed and diced
- 1/4 tsp each salt and pepper
- 4-6 cups (1-1.5 L) fresh vegetables for dipping, such as baby carrots, trimmed green beans, broccoli florets or strips of zucchini or bell pepper

1. If desired, thicken yogurt by lining a medium-sized bowl with cheesecloth. Wrap cheesecloth edges around outside of bowl and secure with rubber band. Pull cheesecloth edges to leave some space between cheesecloth and bottom of bowl for liquid to drip and collect.

2. Place yogurt in cheesecloth bowl and allow liquid to drip out for 30 minutes, refrigerated. Discard liquid.

3. Combine yogurt, almonds, herbs, green onion,



This recipe serves two. NEWS CANADA

CFL

Cauchy Muamba joins brother on Blue Bombers

The Winnipeg Blue Bombers signed Canadian free-agent safety Cauchy Muamba on Tuesday.

Muamba spent the last three seasons with the B.C. Lions. He started 17 games with the squad last year, registering 41 tackles, one forced fumble and two interceptions.

In Winnipeg, he'll join his brother, Henoc, a linebacker who the Bombers selected first overall in the 2011 CFL draft also from St. Francis Xavier.

THE CANADIAN PRESS

CFL

Alouettes hire Hawkins as coach

Once again, general manager Jim Popp went outside the box to find a head coach for the Montreal Alouettes.

On Tuesday, the CFL club hired Dan Hawkins to replace Marc Trestman who was named the Chicago Bears head coach last month. Hawkins, 52, arrives in Montreal with no previous Canadian football coaching experience.

Hawkins spent the last two seasons as a college football analyst for ESPN but served as the head coach at Boise State and Colorado. THE CANADIAN PRESS



Dan Hawkins
THE CANADIAN PRESS



Chicago Blackhawks defenseman Nick Leddy tries to clear the puck under pressure from Vancouver Canucks forward Jannik Hansen on Tuesday in Chicago.

CHARLES REX ARBOGAST/THE ASSOCIATED PRESS

Blackhawks refuse to lose in regulation

NHL. Chicago beats Vancouver in shootout, matching record by earning at least a point in 16 straight games to begin a season

The Chicago Blackhawks beat the Vancouver Canucks 4-3 in a shootout Tuesday night to give them 16 straight games with at least one point, matching the NHL record to start a season.

Patrick Kane and Andrew Shaw scored in the tiebreaker

for the Blackhawks (13-0-3), who earned their third consecutive win and joined the 2006-07 Anaheim Ducks as the only teams to record at least one point in the first 16 games of a season. The Ducks got off to a 12-0-4 start that year and went on to win the Stanley Cup.

Chicago will go for the record Friday night when it hosts the San Jose Sharks for the second time in a week. But it could be without Marian Hossa for that one after the star forward had to be helped off the ice during the third period following a forearm to the back

On Tuesday

4

Blackhawks

3

Canucks

of the head from Vancouver forward Jannik Hansen.

Alexander Edler and Kevin Bieksa each scored in the final 2:42 of regulation for the Canucks, who opened a four-game trip with their third consecutive loss. Daniel Sedin had a

goal and an assist, and twin brother Henrik had two assists.

Hossa had two goals and Patrick Sharp scored in regulation for the second time in two games for the Blackhawks, who have won seven of eight overall. Emery, subbing again for Corey Crawford, made 29 saves to improve to 6-0 this season.

Canucks goalie Cory Schneider, who finished with 40 saves, made a couple of nice plays in overtime to prolong the game. He stopped Viktor Stalberg's wrist, then turned away Sharp when he rushed to the net. THE ASSOCIATED PRESS

Paralympics will weather storm: IPC prez



Oscar Pistorius competes at the Paralympics in London, England on Sept. 5, 2012. Pistorius appeared in court Tuesday, the first of a two-day bail hearing.

EMILIO MORENATTI/THE ASSOCIATED PRESS FILE

As Oscar Pistorius offered his first defence against a murder charge, the head of the Paralympics tried to reassure members Tuesday that the organization has a strong future even without its star athlete.

International Paralympic Committee President Philip Craven told The Associated Press he has been in a state of "shock and disbelief" since Pistorius was charged with premeditated murder in last week's shooting of his girlfriend, Reeva Steenkamp.

Pistorius enjoyed a record-breaking Paralympics last year and had been central to plans to maintain the momentum of

Quoted

"We've got so many stars coming through that this will not be an issue."

International Paralympic Committee President Philip Craven on the impact of Paralympic star athlete Oscar Pistorius being charged with murder.

disability sports. Now, he has pulled out of all future races.

The South African helped generate unprecedented interest in the Paralympics by becoming the first double amputee sprinter to compete at the

Olympics. Craven wants to ensure the Paralympics' progress is not damaged by the fallout from Pistorius' case.

"Even since this tragedy happened, it's still been 'London, London, London' and what happened there — a unique moment in times that still continues in the hearts and minds of people."

Craven pointed to British sprinter Jonnie Peacock, who deposed Pistorius as 100-metre champion at the Paralympics, and Alan Oliveira, who took the 200 title in front of a crowd of some 80,000 in the London Olympic Stadium.

THE ASSOCIATED PRESS

4 SPORTS



Nova Scotia vice-skip Colleen Jones, left, and skip Mary-Anne Arsenault study a shot at the Scotties Tournament of Hearts on Tuesday in Kingston, Ont. RYAN REMIÖRZ/THE CANADIAN PRESS

Delahunt at home under pressure

Curling. Nova Scotia veteran alternate says Scotties spotlight 'feels like one of my homes'

You can't blame Nova Scotia alternate Nancy Delahunt for wanting to get as close to the action as possible.

The Scotties ice is familiar territory for the two-time world champion, who made her first appearance here over two decades ago and has won five national women's curling titles since.

"It really feels like one of my homes," Delahunt said. "We've been here a lot."

Delahunt is serving as the fifth with her longtime teammates and friends this year in Kingston, Ont. She teamed with Mary-Anne Arsenault, Colleen Jones and Kim Kelly to win five Scotties titles over six years from 1999 through 2004.

The core group split in 2006 but got back together last season, adding newcomer

Three to beat?

The three unbeaten rinks all posted wins Tuesday night to remain tied in first place at 6-0. Team Canada's Heather Nedohin beat B.C.'s Kelly Scott 7-5, Manitoba's Jennifer Jones topped Kristie Moore's Alberta rink 9-6 and Ontario's Rachel Homan defeated Quebec's Allison Ross 8-4.

Jen Baxter at lead.

Now instead of holding the broom, Delahunt takes in the action from the coaching bench. Sporting a blue and white Nova Scotia warmup jacket, she'll often slowly lean forward on her chair when her teammates throw stones.

She can't get enough of the action, especially given the connection she has to her teammates.

"I didn't think I'd be back," Delahunt said. "I was here in '08 and sort of said my good-byes then and thought that was it. But it was fun when

this team got put together and I said I would do anything I could to help them out.

"It's kind of nice to have a bit of the old mix and a bit of some newness."

Nova Scotia did not fare well with a tough early round-robin schedule. The veteran side opened with a loss to Quebec before falling to powerhouse rinks Manitoba, B.C., and Team Canada.

Arsenault bounced back by skipping her side to a 10-7 win over Kerry Galusha of the Northwest Territories-Yukon on Tuesday.

"It's nice to get the first win — and that even was hard," said vice-skip Colleen Jones. "Like all of the sudden you're going, 'We could still give this away.' It's amazing. You forget how much hard work it is to plow through the tough times of a game and try to eke out a win."

Nova Scotia improved to 2-4 in the evening draw with a 7-5 victory over Saskatchewan's Jill Shumay, whose record is also 2-4.

THE CANADIAN PRESS

NBA

Raptors roll past Wizards in D.C.

DeMar DeRozan and Rudy Gay scored 24 points apiece, and the Toronto Raptors won a matchup between slow-starting, coming-on-lately teams Tuesday night with a 96-88 victory over the Washington Wizards.

The Raptors took the lead for good in the second quarter and won their fifth straight game, putting them one victory shy of last season's total.

The Raptors have also won three in a row on the road for the first time since 2007 and are 6-2 since Gay arrived last month from the Memphis Grizzlies in a three-team trade.

THE ASSOCIATED PRESS



Raptors forward Rudy Gay, left, and Wizards guard John Wall battle for the ball on Tuesday in Washington. THE ASSOCIATED PRESS

NBA. Magic says late Lakers owner Buss made him the man he is today

Magic Johnson is one of the most successful athletes on and off the field of play, winning titles in the NBA, college and high school and making millions in business.

The Hall of Fame basketball player and an owner of the Los Angeles Dodgers said he lost a lot with the loss of Lakers owner Jerry Buss.

"He made me the man I am today," Johnson said Tuesday night, a day after Buss died. "Forget just the basketball player, but the man that I am. I owe a lot to Dr. Buss."

"I think the reason I own the Dodgers today is because of Dr. Buss and his expertise of giving me sound business advice and making sure I took care of my money and things of that nature."

Johnson spoke to reporters about Buss before working as an analyst for ESPN when No. 4 Michigan State hosted top-ranked Indiana.

"Dr. Buss was my second father," Johnson said. "He would want me to carry on and live life. I made a commitment to ESPN to be here so I'm here, but I'll never forget Dr. Buss. I'm constantly in touch with the Buss family to make sure of the arrangements and what's going on. His spirit still lives through me. So I'm going to continue to be a good man



Magic Johnson GETTY IMAGES FILE

and person, just like he was."

A memorial service for Buss will be Thursday across from Staples Center in Los Angeles. The Lakers say the service at Nokia Theatre is for invited guests only and isn't open to the public. Buss died Monday at age 80 of kidney failure after struggling with cancer over the last 18 months. He will be honoured before the Lakers host the Boston Celtics on Wednesday night.

Buss bought the Lakers in 1979, the year Johnson led the Spartans to their first NCAA basketball title. Johnson helped Buss win half of his 10 NBA titles.

THE ASSOCIATED PRESS

NBA

EASTERN CONFERENCE

	W	L	Pct	GB
Miami	36	14	.720	—
New York	32	18	.640	4
Indiana	32	21	.604	5 1/2
Brooklyn	32	22	.593	6
Chicago	31	22	.585	6 1/2
Atlanta	29	22	.569	7 1/2
Boston	28	25	.528	9 1/2
Milwaukee	26	26	.500	11
Philadelphia	22	29	.431	14 1/2
Toronto	22	32	.407	16
Detroit	21	34	.382	17 1/2
Cleveland	16	37	.302	21 1/2
Washington	15	37	.288	22
Orlando	15	38	.283	22 1/2
Charlotte	13	40	.245	24 1/2

WESTERN CONFERENCE

	W	L	Pct	GB
San Antonio	42	12	.778	—
Oklahoma City	39	14	.736	2 1/2
L.A. Clippers	39	17	.696	4
Memphis	34	18	.654	7
Denver	34	21	.618	8 1/2
Golden State	30	23	.566	11 1/2
Utah	31	24	.564	11 1/2
Houston	29	26	.527	13 1/2
Portland	25	28	.472	16 1/2
L.A. Lakers	25	29	.463	17
Dallas	23	29	.442	18
Minnesota	19	31	.380	21
New Orleans	19	35	.352	23
Sacramento	19	35	.352	23
Phoenix	17	36	.321	24 1/2

Note: division leaders ranked in top three positions regardless of winning percentage.

TUESDAY'S RESULTS
Toronto 96 Washington 88
Charlotte 105 Orlando 92
Memphis 105 Detroit 91
Brooklyn 113 Milwaukee 111 (OT)
Chicago 96 New Orleans 87
Denver 97 Boston 90
Utah 115 Golden State 101
Phoenix at Portland
San Antonio at Sacramento

WEDNESDAY'S GAMES — All Times Eastern

Memphis at Toronto, 7 p.m.
New York at Indiana, 7 p.m.
Detroit at Charlotte, 7 p.m.
New Orleans at Cleveland, 8 p.m.
Philadelphia at Minnesota, 8 p.m.
Brooklyn at Milwaukee, 8 p.m.
Oklahoma City at Houston, 8 p.m.
Miami at Atlanta, 8 p.m.
Orlando at Dallas, 8:30 p.m.
Boston at L.A. Lakers, 10:30 p.m.
Phoenix at Golden State, 10:30 p.m.
THURSDAY'S GAMES
Miami at Chicago, 8 p.m.
San Antonio at L.A. Clippers, 10:30 p.m.

NHL

EASTERN CONFERENCE

ATLANTIC DIVISION							
	GP	W	L	OL	GF	GA	Pts
Pittsburgh	16	11	5	0	52	38	22
New Jersey	16	9	3	4	42	38	22
NY Rangers	15	8	6	1	39	38	17
Philadelphia	17	7	9	1	45	49	15
NY Islanders	16	6	9	1	46	57	13
NORTHEAST DIVISION							
	GP	W	L	OL	GF	GA	Pts
Montreal	16	11	4	1	46	35	23
Boston	13	9	2	2	37	31	20
Toronto	17	10	7	0	48	40	20
Ottawa	17	9	6	2	40	32	20
Buffalo	17	6	10	1	47	56	13

SOUTHEAST DIVISION

	GP	W	L	OL	GF	GA	Pt
Carolina	14	8	5	1	41	40	17
Tampa Bay	15	8	6	1	59	47	17
Winnipeg	15	6	8	1	37	47	13
Florida	15	4	7	4	35	56	12
Washington	15	5	9	1	41	51	11

Note: A team winning in overtime or shootout is credited with two points and a victory in the W column; the team losing in overtime or shootout receives one point which is registered in the OL (other loss) column.

TUESDAY'S RESULTS

Montreal 3 NY Rangers 1
Winnipeg 2 Buffalo 1
Ottawa 3 NY Islanders 1
Tampa Bay 4 Toronto 2
San Jose 2 St. Louis 1
Nashville 4 Detroit 3 (OT)
Chicago 4 Vancouver 3 (SO)
Los Angeles at Edmonton

MONDAY'S RESULTS

Ottawa 2 New Jersey 1 (SO)
Philadelphia 7 NY Islanders 0
Colorado 6 Nashville 5
Montreal 3 Carolina 0
Toronto 3 Florida 0
Phoenix 4 Calgary 0
Anaheim 3 Columbus 2

WEDNESDAY'S GAMES — All Times Eastern

Philadelphia at Pittsburgh, 7:30 p.m.
St. Louis at Colorado, 10 p.m.
Los Angeles at Calgary, 10 p.m.
THURSDAY'S GAMES
Florida at Philadelphia, 7 p.m.
New Jersey at Washington, 7 p.m.
Buffalo at Toronto, 7 p.m.
Winnipeg at Carolina, 7 p.m.
NY Islanders at Montreal, 7:30 p.m.
NY Rangers at Ottawa, 7:30 p.m.
Boston at Tampa Bay, 7:30 p.m.
Columbus at Detroit, 7:30 p.m.
Vancouver at Dallas, 8:30 p.m.
Minnesota at Edmonton, 9:30 p.m.

WESTERN CONFERENCE

CENTRAL DIVISION							
	GP	W	L	OL	GF	GA	Pt
Chicago	16	13	0	3	55	34	29
Nashville	17	8	4	5	39	38	21
St. Louis	16	9	6	1	53	50	19
Detroit	16	7	6	3	43	48	17
Columbus	16	4	10	2	36	51	10
NORTHWEST DIVISION							
	GP	W	L	OL	GF	GA	Pt
Vancouver	15	8	3	4	44	37	20
Minnesota	15	7	6	2	33	38	16
Edmonton	14	6	5	3	35	38	15
Colorado	14	6	7	1	37	43	13
Calgary	14	5	6	3	39	51	13

PACIFIC DIVISION

	GP	W	L	OL	GF	GA	Pt
Anaheim	15	12	2	1	53	39	25
San Jose	15	8	4	3	39	34	19
Phoenix	16	8	6	2	44	41	18
Dallas	16	8	7	1	41	43	17
Los Angeles	13	5	6	2	30	36	12

Note: A team winning in overtime or shootout is credited with two points and a victory in the W column; the team losing in overtime or shootout receives one point which is registered in the OL (other loss) column.

LIGHTNING 4, MAPLE LEAFS 2

First Period
1. Tampa Bay, Lecavalier 6 (Pouliot, St. Louis) 9:25
2. Toronto, Grabovski 4 (Kulemin, MacArthur) 17:59
Penalties — Bench Tor (Too Many Men) 1:40, Crombeen TBL (Fighting) 7:56, Brown Tor (Fighting) 7:56, Brown Tor (Misconduct) 7:56.
Second Period
3. Tampa Bay, Stamkos 10 (Conacher, Pouliot) 4:56
Penalties — Purcell TBL (Tripping) 1:34, van Riemsdyk Tor (Hooking) 6:52, Scrivens Tor (Tripping) 13:06, Brown Tor (Holding) 15:30, Stamkos TBL (Hooking) 15:41.

Third Period
4. Tampa Bay, Killorn 2 (Crombeen) 2:49
5. Tampa Bay, Carle 3 (Pouliot, Hedman) 6:58 (P.O.)
6. Toronto, van Riemsdyk 9 (Kessel, Bozak) 16:08
Penalties — Grabovski Tor (Hooking) 5:29, Hedman TBL (Fighting) 11:08, Kadri Tor (Fighting) 11:08, Orr Tor (Roughing) 11:08, Orr Tor (Misconduct) 11:08, Aulie TBL (High-sticking) 14:03, Aulie TBL (Fighting) 14:03, Fraser Tor (Fighting) 14:03.

Shots on goal:

Toronto 9 7 9—25
Tampa Bay 9 6 9—19
Goal — Toronto: Scrivens (L, 4-4-0).
Tampa Bay: Lindback (W, 7-3-1).
Power plays (goal-chances) — Toronto: 0-3.
Tampa Bay: 1-6.

Referees — Justin St. Pierre, Kelly Sutherland.
Linesmen — Steve Barton, Darren Gibbs.
Attendance — 19,204 at Tampa, Fla.

2013 Ford Taurus SHO



ALL PHOTOS WHEELBASE

Fuel economy

Fuel economy isn't normally a top-of-mind issue for buyers of high-output sedans, but at least the SHO won't embarrass itself with a rating of 12.2 l/100 km in the city and 7.8 highway.

2013 Ford Taurus SHO

- **Type.** Four-door, all-wheel-drive full-size sedan
- **Engine (hp).** 3.5-litre DOHC V6, twin-turbocharged (365)
- **Transmissions.** Six-speed automatic with paddle-shift controls
- **Base price (incl. destination).** \$50,900



The V6 EcoBoost is only used in a few applications and performs great in the F-150 pickup, actually.

Design

All Taurus models display a restyled grille and lower air intake, with the SHO receiving the blacked-out mesh-style grille as well as a set of bright high-intensity-discharge headlamps. Other visual markers include a deck lid spoiler plus unique 19-inch wheels and front rotors.

All wheel drive

A major component of the SHO's performance content is its standard all-wheel-drive that kicks in when the car is driven in an aggressive manner, when it's cornering and when the weather turns nasty and surface grip is compromised.

Review. You could be excused for thinking the SHO is just another Taurus, but is this really a bad thing?

MALCOLM GUNN
wheelbasemedia.com

Full-size sedans appeal to people requiring, or preferring, plenty of space for people and their gear. It's simple, really. The Ford Taurus SHO extends its appeal to

drivers seeking a fast four-door with cat-like reflexes, regardless of road.

The SHO, which stands for Super High Output, has traveled a long way since its beginnings back in 1988 as a 220-horsepower sport sedan. Then, as now, the "show" (as it's pronounced) has never been a huge seller simply because it basically looks like any other Taurus. And with a price tag in the \$50,000 range, it's \$8,000 more than the best-equipped, regular-strength Taurus sedan that money can buy. Fifty large is also

within range of the Boss 302 Mustang with its 444-horsepower 5.0-litre V8. That sort of muscle eclipses the SHO's twin-turbocharged 3.5-litre "EcoBoost" V6 with its 365 horsepower and 350 pound-feet of torque.

Still, the 1,980-kilogram 2013 SHO delivers respectable potency with an estimated zero-to-60-mph (96 km/h) time of 5.2 seconds. It also offers a level of genteel cruiser-class comfort for five adults that's inconceivable in the Mustang.

The SHO's V6 is matched to a six-speed automatic trans-

mission with steering-wheel-mounted paddle shifters.

Hidden from view are stiff front springs and a beefed-up brake package highlighted by a larger master cylinder and front rotors. The electric power steering unit can be specifically calibrated to deliver plenty of feel and feedback for the driver.

Interestingly, much of the SHO-specific gear has been installed in the Taurus Police Package that replaces Ford's ancient (and now retired) Crown Victoria.

There's even more in store

for buyers who opt for the Performance Package. Here, you get a sport-tuned suspension, upgraded brakes, an "extreme duty" cooling system, a higher numerical final drive ratio for snappier acceleration and 20-inch machined wheels with summer-specific performance tires.

Ford states the Performance Package is the one to get for buyers looking to stretch their SHO's legs once in a while on the racetrack. A Taurus on a racetrack? Move over Boss 302, the whole family is coming.



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- 4MATIC™ permanent all-wheel drive
- ECO Start/Stop technology

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5 DRIVE

Diesel flag keeps flying high

Auto Pilot. Car companies betting on Canadians' love of diesel, despite our neighbours' reservations



AUTO PILOT
Mike Goetz
drive@metronews.ca

You can feel the current swirling around your rubber boots — the ones with the little ducks on them. Each successive auto show yields another announcement about another diesel entry.

In December at the L.A. auto show, we learned that Mazda6 will eventually have a 2.2-litre diesel option, and that Audi will be adding four new diesel variations to its lineup. Audi Q7 can already be optioned with a TDI, and now the TDI joy spreads to A6, A7, A8 and Q5.

At Detroit in January, Chrysler announced its revitalized 2014 Grand Cherokee will get a diesel — a 3.0-litre V6 developed and manufactured by Fiat's long-



Ried Bigland, Chrysler Canada president, at the Toronto auto show with the new 2013 Ram Heavy Duty packing the 6.7-litre Cummins diesel engine. Bigland announced that the light-duty Ram 1500 pickups will also get diesel option for 2014 — a 3.0-litre V6 made by its Italian partners, VM Motori. MIKE GOETZ/FOR METRO

term supplier, VM Motori.

A few weeks later in Chicago, GM announced Chevrolet Cruze would join the diesel party.

And now we come to the auto show on this week in Toronto. At a press conference at the show last Thursday, Chrysler said its Ram 1500 pickup would also get that 3.0-litre

V6 destined for the Jeep Grand Cherokee.

Of course, all these new diesel vehicles will join those already in the Canadian market by diesel zealots Mercedes-Benz, Volkswagen and BMW.

The interesting thing about this last batch of diesel announcements is they concern more mainstream, high-vol-

ume segments, like compact car, light-duty truck, and mid-size crossover.

With the noticeable exception of Volkswagen Jetta and Golf diesels, the German manufacturers have been flying the diesel flag at lofty levels — basically as a premium option in an already premium nameplate.

At the Toronto show I ran

into auto industry analyst Denis DesRosiers, who believes the big diesel shift in this country will come when one of the manufacturers is prepared to — or is able to — offer a diesel in or around \$20,000.

Right now, diesel seems to be about a \$7,000 to \$10,000 option, depending on the model. Not only are diesels en-

gines more complicated, they often require beefier transmissions to handle their increased torque. And, they're typically offered on more upscale trim levels, pushing their MSRPs even higher.

If we get diesels down into cheaper segments and on cheaper trim lines, then we'll get somewhere. According to DesRosiers, Canadians are already in love with diesels.

And what's not to love? Their increased torque translates to great every day driving experiences. They have huge range. They last forever and offer great resale potential. They're even "green" — though increased emission regulations will push the technology, and keep their prices comparatively high.

Americans still harbour misconceptions about diesels. Specifically that diesels are smelly and noisy, and that diesel fuel itself is in short supply and hard to find. You might even have to fight with truckers at truck stops to get your share!

Canadians are so past that, says DesRosiers. And we're so past my word count for this column. So gotta go. See you next week.

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Tour of (water truck) duty

Autoknow. If the machine guns don't get you pulled over ...

JEFF
MELNYCHUK
wheelbasemedia.com

Have you ever been pulled over?

"No, not even with the machine guns..."

This isn't your typical classic vehicle story. That is unless your notion of "typical" involves camouflage paint, plenty of noise and, well, plenty of "ugly" as Bill Hebb puts it.

Speaking in a firm and elevated pitch so as to be heard over the howl of the gearbox, the wind and the rolling tire tread, Hebb, for whatever reason, seems to be enjoying the jostling and even the heat wafting up from the Chevrolet six-cylinder engine mounted just inches away from the hula-hoop-size wooden steering wheel. It's a convection oven in here.

Part boxy mechanical bulldog and part tool shed, many would consider this 1943 water-purification truck used in the Second World War to be a bit of a mutt, and certainly not as prominent or important as a Sherman battle tank or a P-51 Mustang fighter plane. However, you can't take one of those out

for a leisurely cruise in/over the park on an overcast summer day like today, now can you.

No less significant, however, this water truck was one of thousands of support vehicles needed to keep allied troops advancing. Today, they're just as rare as any tank or fighter plane and just as rare is a person who takes pride in preserving them.

"There are not a whole lot of water-purification units around. I've only been able to find three so far," says Hebb.

Drinkable water is as significant as food, fuel and ammunition during a time of war, and water-purification trucks had a simple, but key duty to perform. Drive up to a river or pond, drop in a hose and start filling the 1,000-litre tank. The water courses through a filtration system, a little chlorine is added — not for flavour, but to kill bacteria — and, voila, drinkable water at the on board taps for the troops.

It's a slice of 1943, with the only thing added to the truck being detachable turn signals to keep it legal for the street today.

"Everything on this truck works."

But that's not much, really. There are no power accessories — of any kind — which means less to break down in the battlefield. There's nothing on it that isn't needed.



Sometimes with military vehicles, it's tough to guess the age. Believe it or not, but his one is 67 years old. ALL PHOTOS WHEELBASE MEDIA

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Quoted

"I didn't really want the vehicle, but the price was right and after awhile it really grew on me."

Bill Hebb, on his 1943 water purification truck that was used in the Second World War

Hebb's enthusiasm for the vehicle is contagious, just as it would be if anyone else was talking about an old Thunderbird or a Corvette. These cars were all over the streets of North America, so the affection is easy to understand. But what's the attraction to a water truck?

After leaving the Canadian army about 25 years ago, Hebb picked up an old military Jeep, which he worked on and eventually sold for a "ridiculous amount of money."

Other vehicles came and went as Hebb became somewhat of a guru of old military hardware. And when the water-purification truck came up for sale, it was an easy decision, sort of.

"I didn't really want the

vehicle, but the price was right and after awhile it really grew on me."

Since then, the truck has come into its own as a fascinating piece of history, especially considering how rare it is. But that doesn't make tracking down details a simple task.

"Getting information is not easy."

And people dedicated to the preservation of military vehicles don't exactly grow on trees either, but they would appear to travel in pairs at least.

"I'm very lucky, because my wife Lisa, she really does enjoy it. She drives this in parades," says Hebb.

Where will it end?
"It's never your last one, it keeps growing and growing."

All in the details



- The inside consists of sharp metal corners and one wooden steering wheel — and that's it. It's been compared by some to driving a blender from the inside.

- The truck is a fascinating example of minimalist practicality, from the mechanical shock absorbers to the pop-out front windows and the square roof hatch that helps the driver see over a crest in the road.



- Undo the white lug nuts and you can take off the wheel. Undo the red lug nuts and the wheel separates so you can replace a tire in the field. Under no circumstances do you want to mix up the two.



Bill Hebb has been restoring military vehicles since the 1980s. His latest acquisition actually belongs to his wife.



You can't really tell that this is water truck and that's exactly the point. According to owner Bill Hebb, without the canvas, the German military thought they were fuel trucks and began targeting them. "The canvas's sole purpose was camouflage."



Horoscopes

♈ Aries

March 21 - April 20

You may not like making sacrifices but deep down you know that something has to go. This is the ideal time for a clear-out — be it physical, mental or emotional. Get your broom and sweep away those cobwebs.

♉ Taurus

April 21 - May 21

Challenges of one kind or another have been met and overcome, and now you know you can compete on equal terms your confidence will soar. Today, however, you need to cooperate a bit more and compete a bit less.

♊ Gemini

May 22 - June 21

This is a good time to extend your education in some way. If there is a particular topic that intrigues you then find out all you can about it. What you learn will be useful to you in the months ahead.

♋ Cancer

June 22 - July 23

The Sun in sympathetic Pisces encourages you to look further afield for the answers you seek. In some way or other you will be on the move today — and you'll discover things that few people know about.

♌ Leo

July 24 - Aug. 23

Don't gamble with what you own and earn. You may be tempted to take some kind of financial risk, with the promise of big rewards if it goes the right way. But what if it doesn't? You cannot afford to take the chance.

♍ Virgo

Aug. 24 - Sept. 23

Friends will do anything for you today — all you have to do is ask. But before you do, bear in mind that you should not take their goodwill for granted. The best friend is the one who doesn't expect too much.

♏ Libra

Sept. 24 - Oct. 23

A certain task that looked so difficult a short while ago now looks incredibly easy. So what are you waiting for? Get on with it. You may surprise yourself how easily you make a success of it.

♐ Scorpio

Oct. 24 - Nov. 22

The Sun in your fellow Water sign of Pisces not only fills your heart with joy but fills your mind with all sorts of creative ideas. What you do next is up to you but do something — and make it amazing.

♑ Sagittarius

Nov. 23 - Dec. 21

It may seem as if the world is against you but it's not remotely true. In fact, you'll realize you have friends in all directions if you only look on the bright side and stop entertaining negative thoughts.

♒ Capricorn

Dec. 22 - Jan. 20

It is important that you know who among your friends and relatives can be trusted because if you confide in the wrong person today, the results could be disastrous. But confide you must. Don't keep your feelings to yourself.

♊ Aquarius

Jan. 21 - Feb. 19

An issue that has been causing you sleepless nights will resolve itself over the next 24 hours, much to your relief. Next time, try not to take this kind of situation so seriously. Time heals all wounds — be they real or imagined.

♋ Pisces

Feb. 20 - March 20

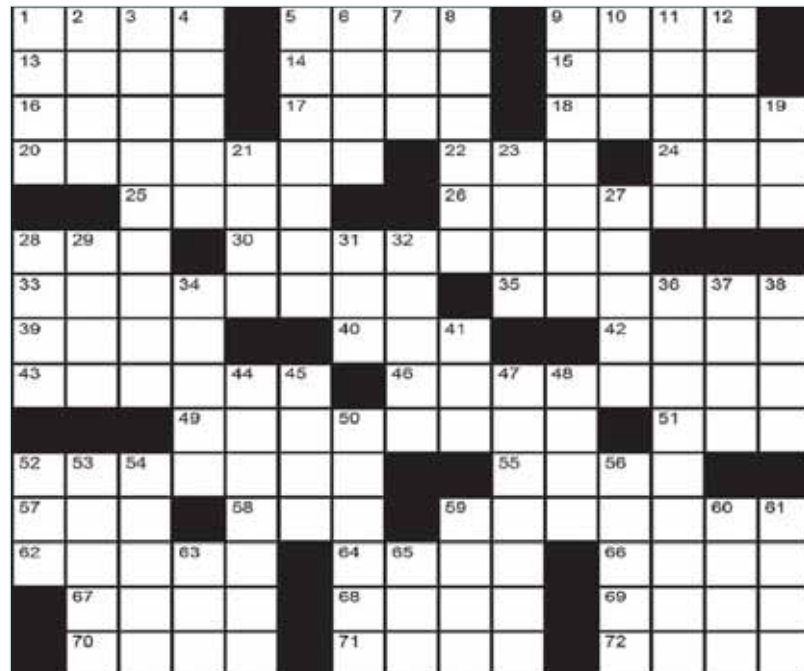
You know what needs to be done today, so get on and do it. The earlier you get busy, the quicker you will get through your chores and the more time you will have to do fun things with others this evening.

SALLY BROMPTON

Crossword: Canada Across and Down

Across

- The ___ Awards (Overseas Grammy equivalents)
- Canada Goose monument site in Ontario
- Capricorn, for one
- Baroque painter, Guido ___
- Business person, briefly
- Mr. Aoki (World Golf Hall of Famer)
- Prefix to 'gon' (Eight-sided shape)
- Mr. Baldwin
- The ___ MacNeils (Celtic band from Cape Breton)
- Super clean and sanitary
- 'Computer' suffix (Tech jargon)
- ___, humbug!"
- Tirade
- Sentence enders.
- UK military fliers
- Best Actress nominee Jessica for "Zero Dark Thirty"
- February's birthstone
- Oscar-winning actress Marlee
- But, in Spanish
- Villain's chuckle, when repeated
- Reign
- Peace talks agreement
- Folk music instrument
- Oscar-winning Canadian actress Marie of "Min and Bill" (1930)
- Dubai's locale [acronym]
- Type of blouse or skirt
- Audacity
- Engine starter [abbr.]
- Tel Aviv, ___
- Oscar-winning film, "The English ___" (1996)
- Jaleel White's "Family Matters" role
- Make film cuts
- Type of duck
- Gen. Robert __.
- Feminizing suffix
- Actress Ms. Collette
- The Yukon, e.g.
- Free ticket



72. Nylons nick

Down

- Warner __. (Film studio)
- Prefix with 'angle'
- Meddle
- Heiress' headdress
- Rich
- Wheel shaft
- Small
- Take
- Remote region of Russia
- Old Testament book, for short
- Screen legend Greta
- U.S.-Canadian airspace protection org.

19. Sighed sounds

- Move along slowly
- Crease
- Li'l lead-in
- Transfixed
- USA part, for short
- Fireplace residue
- Flower parts
- Some amphibians
- Yoga wear company founded in 1998 in Vancouver
- Figure skater Mr. Kulik
- Ms. Leakes of reality TV
- "Shallow ___" (2001)
- Nova Scotia-based comedy of

2001 to 2008, "___ Park Boys"

- Hankering
- Invalidates
- "Shoot!"
- Meryl of multi-Oscars
- More, in music
- White-plumed heron
- Foot-to-leg connector
- Enumerates
- Brooches
- "99 Luftballons": 1980s hit for who?
- Baby branch
- 'Ballad' suffix
- CSI evidence

Yesterday's Crossword



Sudoku

How to play

Fill in the grid, so that every row, every column and every 3x3 box contains the digits 1-9. There is no math involved.

Yesterday's Sudoku



Weather

TODAY



MAX: -8°
MIN: -12°

THURSDAY



MAX: -4°
MIN: -9°

FRIDAY



MAX: -5°
MIN: -15°



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